

PACIFICA FOUNDATION  
CONSOLIDATED FY 2012 BUDGET

	A	B	H	I	J	K	L	M	N	O	P	Q	R	S	T
1	Consolidated Fiscal Year 2012 (Budget)														
2	Consolidated		Oct 11	Nov 11	Dec 11	Jan 12	Feb 12	Mar 12	Apr 12	May 12	Jun 12	Jul 12	Aug 12	Sept 12	Total
3	<b>Income Summary</b>														
4	5000	Listener Support Income	1,822,910	362,197	1,169,804	361,064	1,810,366	471,236	276,485	1,881,053	674,303	630,627	589,752	624,818	10,674,614
5		Additional L / Support	88,077	8,007	22,520	4,004	68,060	-	3,753	76,067	-	3,753	33,780	-	308,021
6	5001	Donations (below \$5K)	23,378	19,315	40,566	19,515	19,015	21,520	24,320	19,020	21,620	19,315	19,115	21,515	268,213
7	5002	Donation - Capital Campaign	-	-	-	-	-	-	-	-	-	-	-	-	-
8	5003	Mail Fund Drive Income	-	-	94,248	37,345	17,926	4,481	-	3,000	1,500	1,000	500	-	160,000
9	5011	Website Income	20,135	18,535	28,635	22,335	21,235	19,835	21,335	22,135	23,335	23,535	29,135	29,535	279,720
10	5015	Sales - Pacifica Stations	-	-	-	-	-	-	-	-	-	-	-	-	-
11	5020	Corporate Match Income	3,538	3,538	3,538	3,538	3,538	3,538	3,538	3,538	3,538	3,538	3,538	3,538	42,456
12	5040	Restricted Contributions	-	-	5,000	-	-	4,000	-	7,600	-	-	-	-	16,600
13	5599	Other Income	11,388	11,388	36,388	11,388	12,638	16,118	12,638	12,638	12,638	12,638	12,638	16,118	178,620
14	5600	Interest Income	167	370	266	346	176	361	251	227	406	334	255	244	3,402
15	5601	List Rental Income	-	-	-	-	-	-	-	-	-	-	-	-	-
16	5603	Unrealized Gains	-	-	-	-	-	-	-	-	-	-	-	-	-
17	5710	Sales - To Others	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000
18	5715	Income from Affiliates	20,750	20,750	20,750	20,750	20,750	20,750	20,750	20,750	20,750	20,750	20,750	20,750	249,000
19	5750	Community Events Income	23,413	44,850	20,263	13,913	23,413	25,913	50,513	28,413	23,663	18,413	41,633	48,515	362,910
20	5752	Major Donor Income	27,250	37,250	37,250	27,250	37,250	27,250	33,250	43,250	33,250	33,250	43,250	58,250	437,996
21	5760	Crafts Fair Income	38,513	19,317	54,326	13,410	14,135	13,410	13,410	13,410	13,410	13,410	13,410	13,410	310,248
22	5770	Car Donations	13,867	13,867	13,867	13,867	13,867	13,867	13,867	13,867	13,867	13,867	13,867	13,867	166,400
23	5800	Grants Income - Others	500	550	29,550	1,000	10,000	13,750	5,000	25,000	25,850	25,000	35,000	37,750	208,950
24	5801	Grants - CPB	56,168	55,668	56,168	56,168	56,168	56,168	56,168	56,168	56,168	55,736	56,168	56,168	673,079
25	5802	Grants - CPB (Restricted)	21,428	21,428	21,428	21,428	21,428	21,428	21,428	21,728	21,728	21,728	21,728	21,728	258,650
26	5805	Grants Income - Non Operating	-	-	-	-	-	-	-	-	-	-	-	-	-
27	5810	Grants - Restricted	-	-	11,250	-	-	10,250	-	4,000	6,250	-	-	6,250	38,000
28	5900	SCA Income	24,300	24,300	24,300	24,300	24,300	24,300	24,300	24,300	24,300	24,300	24,300	24,300	291,600
29			-	-	-	-	-	-	-	-	-	-	-	-	-
30			-	-	-	-	-	-	-	-	-	-	-	-	-
31			-	-	-	-	-	-	-	-	-	-	-	-	-
32	<b>Revenue</b>		<b>2,197,030</b>	<b>662,579</b>	<b>1,691,364</b>	<b>652,870</b>	<b>2,175,514</b>	<b>769,424</b>	<b>582,266</b>	<b>2,277,413</b>	<b>977,825</b>	<b>922,442</b>	<b>960,068</b>	<b>1,074,682</b>	<b>14,943,477</b>
33	<b>Direct Expenses</b>														
34		Salaries & Related Exp	600,879	601,024	614,313	637,619	630,079	621,222	618,798	618,101	612,799	612,943	607,503	607,137	7,382,416
35		Board Expenses	6,308	6,308	8,008	28,108	2,808	4,508	35,400	13,126	18,640	56,102	34,350	30,132	243,798
36		Administrative Expenses	210,123	217,803	223,109	230,159	208,389	224,461	196,971	211,336	238,091	209,783	192,667	209,603	2,572,495
37		Programming Expenses	198,424	185,102	204,886	192,137	189,309	203,534	185,471	202,206	191,656	201,111	208,260	212,226	2,374,321
38		Development Expenses	253,518	85,992	227,070	107,222	267,412	86,317	80,752	260,706	131,644	90,939	124,654	121,228	1,837,454
39		Community Events	23,943	24,348	31,945	10,732	12,714	9,146	22,289	13,464	8,296	7,917	23,173	21,821	209,788
40	<b>Total Direct Expenses</b>		<b>1,293,194</b>	<b>1,120,576</b>	<b>1,309,331</b>	<b>1,205,976</b>	<b>1,310,711</b>	<b>1,149,188</b>	<b>1,139,680</b>	<b>1,318,938</b>	<b>1,201,126</b>	<b>1,178,795</b>	<b>1,190,607</b>	<b>1,202,148</b>	<b>14,620,272</b>
41	<b>Net</b>		<b>903,836</b>	<b>(457,997)</b>	<b>382,033</b>	<b>(553,106)</b>	<b>864,803</b>	<b>(379,764)</b>	<b>(557,414)</b>	<b>958,474</b>	<b>(223,301)</b>	<b>(256,353)</b>	<b>(230,539)</b>	<b>(127,466)</b>	<b>323,206</b>
42		Share Expenses - PNO	(265,918)	(51,684)	(145,210)	(52,160)	(254,938)	(69,072)	(41,307)	(269,978)	(102,878)	(67,682)	(95,855)	(98,659)	(1,515,340)
43		Share Expenses - PRA	(48,029)	(9,187)	(24,650)	(9,004)	(47,022)	(11,863)	(7,090)	(49,006)	(17,029)	(16,033)	(15,891)	(15,954)	(270,758)
44	5100	KPFA	107,669	26,445	48,836	24,531	85,781	15,619	17,605	97,644	19,392	17,647	51,796	13,392	526,358
45	5200	KPFK	133,641	14,972	38,325	5,230	139,619	13,134	5,903	130,363	29,182	5,983	35,836	11,523	563,711
46	5300	WBAI	41,309	7,710	15,715	6,786	44,249	8,413	5,090	43,440	8,762	31,699	7,933	7,113	228,219
47	5400	WPFW	10,392	4,069	60,544	8,840	5,213	35,804	13,322	11,766	49,245	14,062	7,157	59,416	279,829
48	5500	KPFT	20,936	7,675	6,439	15,776	27,097	7,965	6,477	35,772	13,326	14,324	9,024	23,168	187,980
49		<b>Central Services - Net Effect</b>													
50	<b>Net Income / (Loss)</b>		<b>903,836</b>	<b>(457,997)</b>	<b>382,033</b>	<b>(553,106)</b>	<b>864,803</b>	<b>(379,764)</b>	<b>(557,414)</b>	<b>958,474</b>	<b>(223,301)</b>	<b>(256,353)</b>	<b>(230,539)</b>	<b>(127,466)</b>	<b>323,206</b>
51	<b>Capital Items:</b>														
52	1300-30	Furn, Ofc Equip, Telephone	10,752	752	752	752	752	752	752	752	752	752	752	752	19,023
53	1350	Computers (Replace Server)	1,420	420	4,880	2,720	1,420	2,420	1,420	420	3,920	420	1,420	420	21,300
54	1400	Technical Equipment	250	250	8,250	1,350	6,250	250	4,750	250	250	250	6,250	250	28,600
55	1420	Transmitter	21,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	32,000
56	1450	Antenna	150	150	150	150	150	150	150	150	150	150	150	150	1,800
57	1520	Building Improvements	12,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	36,000
58		Remittance to N.O. (Restore H	-	-	-	-	-	-	-	-	-	-	-	-	-
59		Payables as at September 30,	-	-	-	-	-	-	-	-	-	-	-	-	-
60		Remittances to N.O. (Debt...)	-	-	70,000	70,000	80,000	105,000	110,000	85,000	80,000	70,000	70,000	80,000	750,000
61		Payables as at September 30,	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	14,000
62	Income	Campaign for Growth	(33,333)	(33,333)	(33,333)	(33,333)	(33,333)	(33,333)	(33,333)	(33,333)	(33,333)	(33,333)	(33,333)	(33,333)	(400,000)
63	Income	Restricted Grant(Dr.Leonard)	(200,000)	-	-	-	-	-	-	-	-	-	-	-	(200,000)
64	Income	BankFinancing	-	-	-	-	-	-	-	-	-	-	-	-	(169,402)
65	<b>Payment - Capital Items &amp; Payables, 9/30/0</b>		<b>(186,428)</b>	<b>(27,428)</b>	<b>(14,968)</b>	<b>45,972</b>	<b>49,572</b>	<b>54,572</b>	<b>83,072</b>	<b>82,572</b>	<b>(108,330)</b>	<b>52,572</b>	<b>49,572</b>	<b>52,572</b>	<b>133,321</b>
66	<b>Surplus/ (Deficit)</b>		<b>1,090,264</b>	<b>(430,569)</b>	<b>397,001</b>	<b>(599,078)</b>	<b>815,231</b>	<b>(434,336)</b>	<b>(640,486)</b>	<b>875,902</b>	<b>(114,971)</b>	<b>(308,925)</b>	<b>(280,111)</b>	<b>(180,038)</b>	<b>189,885</b>

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CONSOLIDATED FY 2012 BUDGET**

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1	Consolidated Fiscal Year 2012 (Budget)														
2	Consolidated	Oct 11	Nov 11	Dec 11	Jan 12	Feb 12	Mar 12	Apr 12	May 12	Jun 12	Jul 12	Aug 12	Sept 12	Total	
67	Expenses Details														
68	Salaries and Related Expenses														
70	6000 Gross Salaries	439,477	441,310	447,007	446,604	445,089	444,275	444,272	445,235	444,295	443,970	443,969	443,935	5,329,443	
71	6001 Severance Pay	2,300	300	(2,700)	(5,700)	(5,700)	(5,700)	(5,700)	(5,700)	(7,700)	(7,700)	(12,700)	(12,700)	(69,400)	
72	6100 Payroll Taxes - FICA	33,205	33,350	34,203	34,158	33,633	33,570	33,572	33,644	33,575	33,579	33,617	33,582	403,687	
73	6101 Payroll Taxes - SUJ	1,398	1,398	1,398	22,903	17,403	8,473	6,050	4,316	2,023	2,485	2,007	1,709	71,566	
74	6102 Pension Contribution	7,595	7,650	7,705	7,705	7,705	7,705	7,705	7,706	7,706	7,706	7,706	7,706	92,301	
75	6103 403B Contribution	11,231	11,343	11,454	11,454	11,455	11,458	11,459	11,460	11,460	11,463	11,464	11,464	137,164	
76	6200 Health Benefits	104,747	104,747	114,320	119,569	119,569	120,515	120,515	120,515	120,515	120,515	120,515	120,515	1,406,556	
77	6201 Child Care	925	925	925	925	925	925	925	925	925	925	925	925	11,100	
78	<b>Total Salaries &amp; Related Exp.</b>	<b>600,879</b>	<b>601,024</b>	<b>614,313</b>	<b>637,619</b>	<b>630,079</b>	<b>621,222</b>	<b>618,798</b>	<b>618,101</b>	<b>612,799</b>	<b>612,943</b>	<b>607,503</b>	<b>607,137</b>	<b>7,382,416</b>	
79															
80	Administrative Expenses														
81	6300 Consultants	11,867	13,367	16,117	11,867	14,367	18,117	15,867	14,367	18,117	14,367	14,367	18,117	180,900	
82	6301 Consultant - Engineer	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	15,600	
83	6305 Consultant Related Exp.	-	-	-	-	-	-	-	-	-	-	-	-	-	
84	6446 Security Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	
85	6500 Telephone	21,052	20,452	20,250	20,950	20,450	21,950	20,650	21,050	21,050	20,450	20,250	22,050	250,604	
86	6504 Internet Connection	1,589	1,589	1,589	1,589	2,139	2,139	2,139	2,139	2,139	2,139	2,139	2,139	23,468	
87	6510 Postage	2,257	707	557	2,207	732	707	2,232	632	582	2,507	582	572	14,274	
88	6511 FedEx, Messengerial	727	727	727	927	727	927	727	727	727	927	727	727	9,324	
89	6520 Associations	4,590	590	590	590	740	1,095	590	1,105	975	790	815	1,310	13,780	
90	6530 Legal Fees	19,665	18,673	13,673	15,665	13,673	13,673	14,665	13,673	13,673	14,665	14,090	14,090	179,876	
91	6531 Insurance Expense	15,502	15,502	15,502	16,418	16,418	29,810	16,810	16,810	16,810	16,810	16,810	16,810	210,010	
92	6534 Audit Fees	10,000	20,000	20,000	20,000	15,000	-	-	-	10,000	-	-	-	95,000	
93	6536 Outside Services	583	583	583	583	583	583	583	583	9,183	583	6,583	583	21,596	
94	6537 Audit Out-of-Pocket Exp	500	2,800	1,200	500	-	-	-	-	-	-	-	-	5,000	
95	6560 Interests	973	973	973	973	973	973	973	973	973	973	973	973	11,676	
96	6570 Bank Charges	5,056	5,056	5,206	5,056	5,056	4,956	5,356	5,206	5,056	5,056	5,056	5,056	61,173	
97	6571 Conferences/Training	-	3,433	-	583	350	583	-	3,133	2,000	4,083	1,850	583	16,600	
98	6573 Meeting Expenses	-	642	-	617	25	617	-	642	-	617	25	617	3,800	
99	6575 NFCB Conference/Conventions	-	-	-	-	-	-	-	-	-	-	-	-	-	
100	6580 Travels	250	2,065	250	2,275	440	1,875	250	2,065	600	1,875	440	1,875	14,260	
101	6581 Travel - Local, Mileage	875	875	925	875	875	875	875	875	875	875	875	875	10,550	
102	6593 Folio Expenses	9	-	400	-	-	400	-	-	400	-	-	400	1,609	
103	6600 Office & Supplies Exp	4,120	3,780	3,780	3,780	3,780	3,780	3,780	3,780	3,780	3,780	3,780	3,780	45,700	
104	6602 Printing - Administration	-	-	150	-	-	150	-	-	150	-	-	150	600	
105	6610 Office Rent	42,600	42,600	42,600	42,600	42,600	42,600	42,600	54,600	54,600	54,600	39,100	39,100	540,200	
106	6620 State Filing Fee	600	500	600	500	1,700	850	1,300	1,300	3,000	900	500	500	12,250	
107	6631 Rent/Lease, Equipment	8,813	7,688	5,816	6,536	7,688	5,771	6,536	7,688	5,771	6,536	7,688	5,531	82,062	
108	6635 Storage Rental	1,943	1,943	2,057	1,978	1,978	2,057	1,978	1,978	2,057	1,978	1,978	2,057	23,982	
109	6640 Utilities - Office	13,344	13,747	13,287	14,344	13,755	13,585	13,182	12,483	14,527	15,940	15,388	17,596	171,176	
110	6650 Maintenance, Non-Tech	8,800	8,323	9,864	19,558	7,901	10,174	10,490	9,619	9,633	9,145	8,214	12,700	124,419	
111	6655 estimated asset replacement costs	22,227	22,227	27,227	27,227	27,227	27,227	27,227	27,227	27,227	22,227	22,227	22,227	296,726	
112	6660 Other Admin. Exp	4,900	3,050	2,400	2,300	2,300	2,400	2,300	2,300	2,400	2,300	2,300	2,400	31,350	
113	6662 Personnel Search Cost	790	420	170	4,170	420	170	420	170	420	170	420	170	7,660	
114	6665 Computer Maintenance	3,017	3,017	3,142	3,017	4,017	3,142	3,017	3,487	3,142	3,017	3,017	3,142	38,170	
115	6742 Computer Supplies	2,175	1,175	1,175	1,175	1,175	1,175	1,175	1,175	1,175	1,175	1,175	1,175	15,100	
116	6835 ADP Payroll Services	-	-	-	-	-	-	-	-	-	-	-	-	-	
117	6890 SCA Other Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	
118	6900 Settlements - Legal	-	-	11,000	-	-	-	11,000	-	-	11,000	-	-	44,000	
119	1292 Debt Retirement	-	-	-	-	-	-	-	-	-	-	-	-	-	
120	<b>Total Administrative Expenses</b>	<b>210,123</b>	<b>217,803</b>	<b>223,109</b>	<b>230,159</b>	<b>208,389</b>	<b>224,461</b>	<b>196,971</b>	<b>211,336</b>	<b>238,091</b>	<b>209,783</b>	<b>192,667</b>	<b>209,603</b>	<b>2,572,495</b>	
121															
122	Board Expenses														
123	National Board Exp:														
124	6503 Telephone-Board Conf.	825	825	825	825	825	825	825	825	825	825	825	825	9,900	
125	6590 Board Meeting & Travel	-	-	-	25,000	-	-	25,000	-	-	30,000	-	-	80,000	
126	6596 Board Legal/Consultant	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	
127	6597 Other Board Exp-FedEx, Supplie	-	-	300	-	-	300	-	-	300	-	-	-	900	
128	6599 Consultant	-	-	200	-	-	200	-	-	200	-	-	-	800	
129	<b>Total</b>	<b>1,825</b>	<b>1,825</b>	<b>2,025</b>	<b>27,125</b>	<b>1,825</b>	<b>2,025</b>	<b>27,125</b>	<b>1,825</b>	<b>2,025</b>	<b>32,125</b>	<b>1,825</b>	<b>2,025</b>	<b>103,600</b>	
130															

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131	Local Board / Election Exp:														
132	6591 Local Board Exp	983	983	983	983	983	983	983	983	983	983	983	983	1,133	11,946
133	6595 LSB Election	3,500	3,500	5,000	-	-	1,500	7,292	10,318	15,632	22,994	31,542	26,974	128,252	
134	<b>Total</b>	<b>4,483</b>	<b>4,483</b>	<b>5,983</b>	<b>983</b>	<b>983</b>	<b>2,483</b>	<b>8,275</b>	<b>11,301</b>	<b>16,615</b>	<b>23,977</b>	<b>32,525</b>	<b>28,107</b>	<b>140,198</b>	
135	<b>Total Board Expenses</b>	<b>6,308</b>	<b>6,308</b>	<b>8,008</b>	<b>28,108</b>	<b>2,808</b>	<b>4,508</b>	<b>35,400</b>	<b>13,126</b>	<b>18,640</b>	<b>56,102</b>	<b>34,350</b>	<b>30,132</b>	<b>243,798</b>	
136															
137	<b>Total Admin / Board Expenses</b>	<b>216,431</b>	<b>224,111</b>	<b>231,117</b>	<b>258,267</b>	<b>211,197</b>	<b>228,969</b>	<b>232,371</b>	<b>224,462</b>	<b>256,731</b>	<b>265,885</b>	<b>227,017</b>	<b>239,735</b>	<b>2,816,293</b>	
138															
139	Programming Expenses														
140	6501 Telephone - Radio Lines	3,664	4,114	3,164	3,414	2,914	3,614	3,164	2,914	4,214	3,414	3,614	3,514	41,718	
141	6533 Democracy Now	56,188	56,188	56,188	56,188	56,188	56,188	56,188	56,188	56,188	56,188	56,188	56,188	674,259	
142	6536 Outside Program Service	-	-	-	-	-	-	-	-	-	-	-	-	-	
143	6630 Tower Rent	40,493	40,493	40,493	40,493	40,917	40,958	40,958	40,958	40,958	40,958	40,958	40,958	489,599	
144	6641 Utilities-Tower	18,002	15,139	16,721	15,780	15,271	16,116	15,209	14,399	19,217	17,360	23,135	19,854	206,203	
145	6666 CAC Training Expense	800	610	425	395	50	395	800	610	425	395	50	395	5,350	
146	6670 News Services	7,052	5,235	7,301	7,393	4,896	3,769	3,328	2,963	3,960	3,623	3,741	1,824	55,084	
147	6671 Stringers	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	15,600	
148	6673 Satellite Fee	16,860	9,360	9,360	9,360	9,360	9,360	9,360	9,360	9,360	9,360	9,360	9,360	119,815	
149	6675 NFCB Convention - Affiliate	-	-	-	-	-	2,000	2,000	-	-	-	-	-	4,000	
150	6680 Maintenance - Tech	4,250	4,250	11,245	4,250	4,250	10,645	4,250	4,250	10,645	4,250	4,250	10,645	77,180	
151	6681 Maint - Engineering	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	27,600	
152	6694 Programming Services	5,750	5,250	10,750	8,250	10,750	7,750	8,250	10,750	7,750	23,250	17,750	23,750	140,000	
153	6698 Website Expense	8,168	8,168	8,168	8,168	8,168	8,168	8,168	8,168	8,168	8,168	8,168	8,168	98,016	
154	6699 Tapes Restoration	-	-	10,000	-	-	8,000	-	11,600	-	-	-	-	29,600	
155	6700 Tapes and Supplies	2,474	2,474	2,474	2,474	2,474	2,474	2,474	2,474	2,474	2,474	2,474	2,474	29,688	
156	6701 Other Programming Exp	9,000	8,100	2,875	10,250	8,350	8,375	5,600	11,850	2,575	9,550	12,850	8,375	94,150	
157	6702 FreeSpeechRadioNews	21,952	21,952	21,952	21,952	21,952	21,952	21,952	21,952	21,952	21,952	21,952	21,952	263,419	
158	6703 Apprenticeship	-	-	-	-	-	-	-	-	-	-	-	1,000	1,000	
159	6806 NonOperating GrantExp	170	170	170	170	170	170	170	170	170	170	170	170	2,040	
160	6820 NFCB Conf - Affiliate	-	-	-	-	-	-	-	-	-	-	-	-	-	
161	<b>Total Programming Exp.</b>	<b>198,424</b>	<b>185,102</b>	<b>204,886</b>	<b>192,137</b>	<b>189,309</b>	<b>203,534</b>	<b>185,471</b>	<b>202,206</b>	<b>191,656</b>	<b>201,111</b>	<b>208,260</b>	<b>212,226</b>	<b>2,374,321</b>	
162															
163	Development Expenses														
164	6413 Premiums from PRA	7,196	1,742	16,389	1,585	8,052	2,266	1,141	7,293	3,719	1,305	2,435	3,284	56,408	
165	6576 Credit Cards Disc. Fee	34,665	8,228	34,992	9,575	31,702	12,098	8,579	32,450	14,436	8,501	15,110	15,816	226,152	
166	6710 Printing - Regular	-	-	-	-	-	-	-	-	-	-	-	-	-	
167	6711 Mktg - Promo Printing	-	-	-	-	-	-	-	-	-	-	-	-	-	
168	6712 Printing, Renewals	6,526	6,508	5,867	4,838	6,146	4,476	5,766	6,659	5,308	5,057	15,256	5,043	77,448	
169	6720 Travel - Fund Raising	-	-	-	-	-	-	-	-	-	-	-	-	-	
170	6721 TeleMarketing (Svc Only)	235	228	177	267	190	207	259	316	189	158	173	143	2,541	
171	6730 Caging (Lock Box/PaySol)	4,378	4,515	3,792	3,482	5,293	4,172	3,419	4,140	5,666	3,330	3,266	3,844	49,297	
172	6732 Postage-Renew/Plg Ltrs	7,556	6,773	6,264	6,872	4,873	4,794	6,450	4,782	5,211	5,665	4,556	4,893	68,689	
173	6733 Mailing Services	2,800	1,550	1,550	2,800	1,550	1,550	2,800	1,550	1,550	2,800	1,550	1,550	23,600	
174	6735 Postage - Development	-	-	-	-	-	100	-	-	-	-	-	-	100	
175	6740 Subscription Supplies	2,204	2,204	2,204	2,604	2,204	2,204	2,204	2,204	2,204	2,204	2,204	2,204	26,842	
176	6742 Computer Supplies	200	200	200	200	200	200	200	200	200	200	200	200	2,400	
177	6750 Premiums (incl Telemktg)	146,118	25,056	76,447	22,722	142,344	36,582	19,765	146,574	54,542	40,514	46,765	48,909	806,339	
178	6751 Fund Drive Expenses	4,285	14,522	5,282	4,234	4,983	4,152	5,069	4,629	5,197	4,179	4,470	6,438	67,441	
179	6752 Shipping/Packaging	28,950	4,652	19,388	3,569	29,548	5,383	2,919	28,949	8,097	9,178	7,853	5,862	154,349	
180	6760 Advertising and Promo	3,784	4,984	5,359	3,784	3,784	3,959	4,984	3,784	5,459	3,784	3,784	3,959	51,404	
181	6771 Direct Mail/Printing	825	975	22,600	19,875	11,125	575	9,053	9,023	8,175	425	8,983	8,903	100,538	
182	6772 Direct Mail - Postage	575	631	16,336	17,590	6,093	474	4,918	4,928	8,466	415	4,824	6,955	72,206	
183	6780 Other Development Expenses	1,617	1,617	8,617	1,617	7,617	1,617	1,617	1,617	1,617	1,617	1,617	1,617	32,400	
184	6781 Major Donor Expenses	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	19,300	
185	AAAP Grant Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	
186	<b>Total Development Exp.</b>	<b>253,518</b>	<b>85,992</b>	<b>227,070</b>	<b>107,222</b>	<b>267,412</b>	<b>86,317</b>	<b>80,752</b>	<b>260,706</b>	<b>131,644</b>	<b>90,939</b>	<b>124,654</b>	<b>121,228</b>	<b>1,837,454</b>	
187															
188	Community Events														
189	6790 Community Events	6,445	7,597	5,017	2,935	6,980	4,367	17,997	9,167	4,005	3,452	7,246	9,022	84,230	
190	6791 Special Events	17,498	16,751	26,928	7,797	5,734	4,779	4,292	4,297	4,291	4,465	15,927	12,799	125,558	
191	<b>Total Community Events</b>	<b>23,943</b>	<b>24,348</b>	<b>31,945</b>	<b>10,732</b>	<b>12,714</b>	<b>9,146</b>	<b>22,289</b>	<b>13,464</b>	<b>8,296</b>	<b>7,917</b>	<b>23,173</b>	<b>21,821</b>	<b>209,788</b>	
192															
193															
194															

**PACIFICA FOUNDATION  
CONSOLIDATED FY 2012 BUDGET**

	A	B	H	I	J	K	L	M	N	O	P	Q	R	S	T	
1								<b>Consolidated Fiscal Year 2012 (Budget)</b>								
2		<b>Consolidated</b>	<b>Oct 11</b>	<b>Nov 11</b>	<b>Dec 11</b>	<b>Jan 12</b>	<b>Feb 12</b>	<b>Mar 12</b>	<b>Apr 12</b>	<b>May 12</b>	<b>Jun 12</b>	<b>Jul 12</b>	<b>Aug 12</b>	<b>Sept 12</b>	<b>Total</b>	
195		estimated asset replacement costs														