

PACIFICA FOUNDATION
KPFK FY2012 BUDGET

| | A | B | H | I | J | K | L | M | N | O | P | Q | R | S | T |
|----|--|-------------------------------|----------------|------------------|-----------------|------------------|----------------|------------------|------------------|----------------|-----------------|------------------|-----------------|------------------|------------------|
| 1 | KPFK Fiscal Year 2012 (Budget) | | | | | | | | | | | | | | |
| 2 | KPFK | | Oct 11 | Nov 11 | Dec 11 | Jan 12 | Feb 12 | Mar 12 | Apr 12 | May 12 | Jun 12 | Jul 12 | Aug 12 | Sept 12 | Total |
| 3 | Revenue Summary | | | | | | | | | | | | | | |
| 4 | 5000 | Listener Support | 721,134 | 79,678 | 204,914 | 26,023 | 752,445 | 68,743 | 28,658 | 702,416 | 154,491 | 30,091 | 190,457 | 59,037 | 3,018,087 |
| 5 | | Additional L / Support | | | | | | | | | | | | | - |
| 6 | 5001 | Donations (below \$5K per) | 200 | 500 | 300 | 200 | 200 | 200 | 500 | 200 | 300 | 500 | 300 | 200 | 3,600 |
| 7 | 5002 | Donation - Capital Campaign | | | | | | | | | | | | | - |
| 8 | 5003 | Mail Fund Drive Income | | | | | | | | | | | | | - |
| 9 | 5011 | Website Income | 1,000 | 1,000 | 2,000 | 2,000 | 2,000 | 2,000 | 3,000 | 2,000 | 3,000 | 2,000 | 3,000 | 3,000 | 26,000 |
| 10 | 5015 | Sales - Pacifica Stations | | | | | | | | | | | | | - |
| 11 | 5020 | Corporate Match | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 3,000 |
| 12 | 5040 | Restricted Contributions | | | | | | | | | | | | | - |
| 13 | 5599 | Other Income | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 1,860 |
| 14 | 5600 | Interest Income | 146 | 359 | 258 | 251 | 169 | 351 | 243 | 217 | 396 | 325 | 245 | 233 | 3,192 |
| 15 | 5601 | List Rental Income | | | | | | | | | | | | | - |
| 16 | 5603 | Unrealized Gains | | | | | | | | | | | | | - |
| 17 | 5710 | Sales - To Others | | | | | | | | | | | | | - |
| 18 | 5715 | Income from Affiliates | | | | | | | | | | | | | - |
| 19 | 5750 | Community Events | - | - | - | 8,000 | - | - | - | 20,000 | - | - | - | - | 28,000 |
| 20 | 5752 | Major Donors (\$5K & Up) | 2,083 | 2,083 | 2,083 | 2,083 | 2,083 | 2,083 | 2,083 | 2,083 | 2,083 | 2,083 | 2,083 | 2,083 | 24,996 |
| 21 | 5760 | Crafts Fair/Other Events | | | | | | | | | | | | | - |
| 22 | 5770 | Car Donations Proceeds | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 84,000 |
| 23 | 5800 | Grants Income - Others | - | - | 5,000 | - | - | - | - | 10,000 | 10,000 | - | 10,000 | - | 35,000 |
| 24 | 5801 | Grants - CPB/CSG | 12,562 | 12,562 | 12,562 | 12,562 | 12,562 | 12,562 | 12,562 | 12,562 | 12,562 | 12,562 | 12,562 | 12,562 | 150,738 |
| 25 | 5802 | Grants - CPB (Restricted) | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 52,962 |
| 26 | 5805 | Grants Income - Non Operating | | | | | | | | | | | | | - |
| 27 | 5810 | Grants - Restricted | | | | | | | | | | | | | - |
| 28 | 5900 | SCA Income | | | | | | | | | | | | | - |
| 29 | | | | | | | | | | | | | | | - |
| 30 | | | | | | | | | | | | | | | - |
| 31 | | | | | | | | | | | | | | | - |
| 32 | Totql Revenue | | 748,943 | 108,000 | 238,935 | 62,937 | 781,277 | 97,757 | 58,863 | 761,296 | 194,650 | 59,379 | 230,465 | 88,933 | 3,431,435 |
| 33 | Direct Expenses | | | | | | | | | | | | | | |
| 34 | | Salaries & Related Exp | 137,455 | 134,531 | 132,060 | 135,654 | 135,499 | 130,803 | 130,448 | 131,249 | 128,189 | 127,669 | 123,177 | 122,664 | 1,569,397 |
| 35 | | Board Expenses | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 2,926 | 3,940 | 14,102 | 13,650 | 9,382 | 46,800 |
| 36 | | Administrative Expenses | 30,837 | 30,837 | 30,837 | 34,837 | 30,837 | 30,837 | 30,837 | 30,837 | 30,837 | 30,837 | 30,837 | 31,597 | 374,804 |
| 37 | | Programming Expenses | 19,380 | 18,413 | 18,802 | 18,994 | 18,627 | 17,357 | 15,523 | 16,932 | 18,338 | 18,417 | 20,049 | 19,946 | 220,772 |
| 38 | | Development Expenses | 120,751 | 19,615 | 39,683 | 11,594 | 136,404 | 17,954 | 12,013 | 117,674 | 30,961 | 11,983 | 37,369 | 17,670 | 573,673 |
| 39 | | Community Event Expenses | - | - | - | 1,000 | - | - | - | 7,000 | - | - | - | - | 8,000 |
| 40 | Direct Expenses | | 308,823 | 203,795 | 221,781 | 202,479 | 321,767 | 197,350 | 189,221 | 306,617 | 212,265 | 203,007 | 225,081 | 201,259 | 2,793,446 |
| 41 | Income/ (Loss) Before Shared Servives | | 440,120 | (95,796) | 17,154 | (139,542) | 459,510 | (99,594) | (130,358) | 454,679 | (17,615) | (143,628) | 5,383 | (112,326) | 637,988 |
| 42 | 6400 | Share Expenses - PNO | 115,581 | 12,948 | 33,146 | 4,524 | 120,751 | 11,359 | 5,105 | 112,747 | 25,238 | 5,175 | 30,993 | 9,966 | 487,534 |
| 43 | 6412 | Share Expenses - PRA | 18,060 | 2,023 | 5,179 | 707 | 18,867 | 1,775 | 798 | 17,617 | 3,944 | 809 | 4,843 | 1,557 | 76,177 |
| 44 | 5100 | KPFA | | | | | | | | | | | | | - |
| 45 | 5200 | KPFK | | | | | | | | | | | | | - |
| 46 | 5300 | WBAI | | | | | | | | | | | | | - |
| 47 | 5400 | WPFW | | | | | | | | | | | | | - |
| 48 | 5500 | KPFT | | | | | | | | | | | | | - |
| 49 | Central Services | | 133,641 | 14,972 | 38,325 | 5,230 | 139,619 | 13,134 | 5,903 | 130,363 | 29,182 | 5,983 | 35,836 | 11,523 | 563,711 |
| 50 | Net Income / (Loss) | | 306,479 | (110,767) | (21,171) | (144,773) | 319,892 | (112,727) | (136,261) | 324,316 | (46,797) | (149,611) | (30,452) | (123,849) | 74,277 |

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KPFK FY2012 BUDGET

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|----|-------------------------------|------------------------------------|--------------------------------|-----------|----------|-----------|---------|-----------|-----------|---------|----------|-----------|----------|-----------|-----------|
| 1 | | | | | | | | | | | | | | | |
| 2 | | | KPFK Fiscal Year 2012 (Budget) | | | | | | | | | | | | |
| 3 | | KPFK | Oct 11 | Nov 11 | Dec 11 | Jan 12 | Feb 12 | Mar 12 | Apr 12 | May 12 | Jun 12 | Jul 12 | Aug 12 | Sept 12 | Total |
| 51 | Capital Budget | | | | | | | | | | | | | | |
| 52 | 1300-30 | Furn, Ofc Equip, Telephone | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 53 | 1350 | Computers | - | - | 2,500 | - | - | 2,000 | - | - | 2,500 | - | - | - | 7,000 |
| 54 | 1400 | Technical Equipment | - | - | 2,000 | - | - | - | 2,000 | - | - | - | 2,000 | - | 6,000 |
| 55 | 1420 | Transmitter | 20,000 | - | - | - | - | - | - | - | - | - | - | - | 20,000 |
| 56 | 1450 | Antenna | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 57 | 1500-20 | Leasehold, Building Impr | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 58 | | Remittances to N.O. (Debt...) | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 59 | | Payables as at September 30, 2009: | | | | | | | | | | | | | |
| 60 | | Moving Expenses | | | | | | | | | | | | | |
| 61 | | Heath Bequest share (to N.O.) | | | | | | | | | | | | | |
| 62 | Income | Campaign for Growth | | | | | | | | | | | | | |
| 63 | Income | Restricted Grant(Dr.Leonard) | | | | | | | | | | | | | |
| 64 | Income | BankFinancing | | | | | | | | | | | | | |
| 65 | | Total | 20,000 | 0 | 4,500 | 0 | 0 | 2,000 | 2,000 | 0 | 2,500 | 0 | 2,000 | 0 | 33,000 |
| 66 | | Net Surplus/(Deficit) | 286,479 | (110,767) | (25,671) | (144,773) | 319,892 | (114,727) | (138,261) | 324,316 | (49,297) | (149,611) | (32,452) | (123,849) | 41,277 |
| 67 | | | | | | | | | | | | | | | |
| 68 | Expenses Details | | | | | | | | | | | | | | |
| 69 | Salaries and Related Expenses | | | | | | | | | | | | | | |
| 70 | 6000 | Gross Salaries | 103,772 | 102,912 | 103,402 | 102,952 | 103,862 | 103,042 | 103,062 | 104,002 | 103,102 | 103,162 | 103,652 | 103,202 | 1,240,130 |
| 71 | 6001 | Severance / Vacation Pay | 0 | (2,000) | (5,000) | (8,000) | (8,000) | (8,000) | (8,000) | (8,000) | (10,000) | (10,000) | (15,000) | (15,000) | (97,000) |
| 72 | 6100 | Payroll Taxes - FICA | 7,939 | 7,873 | 7,910 | 7,876 | 7,945 | 7,883 | 7,884 | 7,956 | 7,887 | 7,892 | 7,929 | 7,895 | 94,870 |
| 73 | 6101 | Payroll Taxes - SUI | 0 | 0 | 0 | 6,383 | 5,248 | 1,317 | 940 | 727 | 637 | 50 | 28 | 0 | 15,330 |
| 74 | 6102 | Pension Contribution | 1,760 | 1,760 | 1,760 | 1,760 | 1,760 | 1,760 | 1,760 | 1,760 | 1,760 | 1,760 | 1,760 | 1,760 | 21,116 |
| 75 | 6103 | 403B Contribution | 3,564 | 3,565 | 3,567 | 3,567 | 3,567 | 3,571 | 3,571 | 3,573 | 3,573 | 3,575 | 3,577 | 3,577 | 42,849 |
| 76 | 6200 | Health Benefits | 19,770 | 19,770 | 19,770 | 20,466 | 20,466 | 20,580 | 20,580 | 20,580 | 20,580 | 20,580 | 20,580 | 20,580 | 244,303 |
| 77 | 6201 | Child Care | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 7,800 |
| 78 | | Total Salaries & Related Exp. | 137,455 | 134,531 | 132,060 | 135,654 | 135,499 | 130,803 | 130,448 | 131,249 | 128,189 | 127,669 | 123,177 | 122,664 | 1,569,397 |
| 79 | | | | | | | | | | | | | | | |
| 80 | Administrative Expenses | | | | | | | | | | | | | | |
| 81 | 6300 | Consultants | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 82 | 6301 | Consultant - Engineer | | | | | | | | | | | | | |
| 83 | 6305 | Consultant Related Exp. | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 84 | 6446 | Security Expenses | | | | | | | | | | | | | |
| 85 | 6500 | Telephone | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 8,000 | 85,000 |
| 86 | 6504 | Internet/Cable | | | | | | | | | | | | | |
| 87 | 6510 | Postage | 167 | 167 | 167 | 167 | 167 | 167 | 167 | 167 | 167 | 167 | 167 | 167 | 2,004 |
| 88 | 6511 | Deliv. & Messengerial | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 1,440 |
| 89 | 6520 | Associations/Periodicals | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 360 |
| 90 | 6530 | Legal Services | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 12,000 |
| 91 | 6531 | Insurance Expense | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 12,000 |
| 92 | 6534 | Audit Fees | | | | | | | | | | | | | |
| 93 | 6536 | Outside Services | | | | | | | | | | | | | |
| 94 | 6537 | Audit Out-of-Pocket Exp | | | | | | | | | | | | | |
| 95 | 6560 | Interest Expense | | | | | | | | | | | | | |
| 96 | 6570 | Bank Charges | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 4,200 |
| 97 | 6571 | Conferences/Training | | | | | | | | | | | | | |
| 98 | 6573 | Meeting Expenses | | | | | | | | | | | | | |

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| | A | B | H | I | J | K | L | M | N | O | P | Q | R | S | T |
|-----|--------------------------------------|---------------------------------------|---------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|
| 1 | | | | | | | | | | | | | | | |
| 2 | | | KPFK Fiscal Year 2012 (Budget) | | | | | | | | | | | | |
| 3 | | KPFK | Oct 11 | Nov 11 | Dec 11 | Jan 12 | Feb 12 | Mar 12 | Apr 12 | May 12 | Jun 12 | Jul 12 | Aug 12 | Sept 12 | Total |
| 99 | 6575 | NFCB Conf/Conventions | | | | | | | | | | | | | - |
| 100 | 6580 | Travel-NO, PNB, Other Sta. | | | | | | | | | | | | | - |
| 101 | 6581 | Travel-Local, Mileage reimb | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 3,600 |
| 102 | 6593 | Folio Expenses | | | | | | | | | | | | | - |
| 103 | 6600 | Office & Supplies Expenses | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 6,000 |
| 104 | 6602 | Printing - Administration | | | | | | | | | | | | | - |
| 105 | 6610 | Office Rent | | | | | | | | | | | | | - |
| 106 | 6620 | Property Taxes | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 6,000 |
| 107 | 6631 | Rent / Lease of Equipment | 2,620 | 2,620 | 2,620 | 2,620 | 2,620 | 2,620 | 2,620 | 2,620 | 2,620 | 2,620 | 2,620 | 2,380 | 31,200 |
| 108 | 6635 | Storage Rental | | | | | | | | | | | | | - |
| 109 | 6640 | Utilities - Office | 4,000 | 4,000 | 4,000 | 4,000 | 4,000 | 4,000 | 4,000 | 4,000 | 4,000 | 4,000 | 4,000 | 4,000 | 48,000 |
| 110 | 6650 | Maintenance, Non-Tech. | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 24,000 |
| 111 | 6655 | estimated asset replacement costs | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 108,000 |
| 112 | 6660 | Other Administrative Exp | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 9,000 |
| 113 | 6662 | Personnel Search Cost | - | - | - | 4,000 | - | - | - | - | - | - | - | - | 4,000 |
| 114 | 6665 | Computer Maintenance | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 6,000 |
| 115 | 6742 | Computer Supplies | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 12,000 |
| 116 | 6835 | ADP Payrol Services | | | | | | | | | | | | | - |
| 117 | 6890 | SCA Other Expenses | | | | | | | | | | | | | - |
| 118 | 6900 | Settlements - Legal | | | | | | | | | | | | | - |
| 119 | 1292 | Debt Retirement | | | | | | | | | | | | | - |
| 120 | Total Administrative Expenses | | 30,837 | 30,837 | 30,837 | 34,837 | 30,837 | 30,837 | 30,837 | 30,837 | 30,837 | 30,837 | 30,837 | 31,597 | 374,804 |
| 121 | | | | | | | | | | | | | | | |
| 122 | Board Expenses | | | | | | | | | | | | | | |
| 123 | National Board Exp: | | | | | | | | | | | | | | |
| 124 | 6590 | Board Mtng & Travel | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 125 | 6596 | Board Legal/Consultant | | | | | | | | | | | | | - |
| 126 | 6597 | Other Board Exp-FedEx, Supplies, etc. | | | | | | | | | | | | | - |
| 127 | | Consultant | | | | | | | | | | | | | - |
| 128 | 6503 | Telephone-Board Conf. | | | | | | | | | | | | | - |
| 129 | Total | | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 130 | | | | | | | | | | | | | | | |
| 131 | Local Board / Election Exp: | | | | | | | | | | | | | | |
| 132 | 6591 | Local Board Exp | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 4,800 |
| 133 | 6595 | LSB Election | - | - | - | - | - | - | - | 2,526 | 3,540 | 13,702 | 13,250 | 8,982 | 42,000 |
| 134 | Total | | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 2,926 | 3,940 | 14,102 | 13,650 | 9,382 | 46,800 |
| 135 | Total Board Expenses | | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 2,926 | 3,940 | 14,102 | 13,650 | 9,382 | 46,800 |
| 136 | | | | | | | | | | | | | | | |
| 137 | Total Admin / Board Expenses | | 31,237 | 31,237 | 31,237 | 35,237 | 31,237 | 31,237 | 31,237 | 33,763 | 34,777 | 44,939 | 44,487 | 40,979 | 421,604 |
| 138 | | | | | | | | | | | | | | | |
| 139 | Programming Expenses | | | | | | | | | | | | | | |
| 140 | 6501 | Telephone - Radio Lines | | | | | | | | | | | | | - |
| 141 | 6533 | Democracy Now | | | | | | | | | | | | | - |
| 142 | 6536 | Outside Program Service | | | | | | | | | | | | | - |
| 143 | 6630 | Tower Rent | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 18,000 |
| 144 | 6641 | Utilities-Tower | 5,230 | 4,263 | 4,652 | 4,844 | 4,477 | 5,353 | 3,519 | 4,928 | 6,334 | 6,413 | 8,045 | 7,942 | 66,000 |
| 145 | 6666 | CAC Training Expense | | | | | | | | | | | | | - |
| 146 | 6670 | News Services | 2,836 | 2,836 | 2,836 | 2,836 | 2,836 | 690 | 690 | 690 | 690 | 690 | 690 | 690 | 19,010 |

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|-----|-------------------------------|--------------------------------|----------------|---------------|---------------|---------------|----------------|---------------|---------------|----------------|---------------|---------------|---------------|----------------|----------------|
| 1 | | | | | | | | | | | | | | | |
| 2 | | KPFK | Oct 11 | Nov 11 | Dec 11 | Jan 12 | Feb 12 | Mar 12 | Apr 12 | May 12 | Jun 12 | Jul 12 | Aug 12 | Sept 12 | Total |
| 147 | 6671 | Stringers | | | | | | | | | | | | | - |
| 148 | 6673 | Satellite (Nat'l Public Radio) | | | | | | | | | | | | | - |
| 149 | 6675 | NFCB Convention - Affiliate | | | | | | | | | | | | | - |
| 150 | 6680 | Maintenance - Technical | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 18,000 |
| 151 | 6681 | Maintenance - Engineering | | | | | | | | | | | | | - |
| 152 | 6694 | Prog Svs (Volunteer Prog.) | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 | 30,000 |
| 153 | 6698 | Web-Site Expenses | 850 | 850 | 850 | 850 | 850 | 850 | 850 | 850 | 850 | 850 | 850 | 850 | 10,200 |
| 154 | 6699 | Tapes Restoration | | | | | | | | | | | | | - |
| 155 | 6700 | Tapes and Supplies | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 6,600 |
| 156 | 6701 | Other Programming Exp | | | | | | | | | | | | | - |
| 157 | 6702 | FreeSpeechRadioNews | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 4,414 | 52,962 |
| 158 | 6703 | Apprenticeship | | | | | | | | | | | | | - |
| 159 | 6806 | NonOperating GrantExp | | | | | | | | | | | | | - |
| 160 | 6820 | NFCB Conf - Affiliate | | | | | | | | | | | | | - |
| 161 | Total Programming Exp. | | 19,380 | 18,413 | 18,802 | 18,994 | 18,627 | 17,357 | 15,523 | 16,932 | 18,338 | 18,417 | 20,049 | 19,946 | 220,772 |
| 162 | | | | | | | | | | | | | | | |
| 163 | Development Expenses | | | | | | | | | | | | | | |
| 164 | 6413 | Premiums from PRA | 5,588 | 626 | 1,602 | 219 | 5,838 | 549 | 247 | 5,451 | 1,220 | 250 | 1,498 | 482 | 23,570 |
| 165 | 6576 | Credit Card Disc. Fee | 16,138 | - | 4,036 | - | 15,486 | - | - | 15,649 | - | - | 4,034 | - | 55,343 |
| 166 | 6710 | Printing - Regular | | | | | | | | | | | | | - |
| 167 | 6711 | Mktg - Promo Printing | | | | | | | | | | | | | - |
| 168 | 6712 | Printing, Renewals | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 18,000 |
| 169 | 6720 | Travel - Fund Raising | | | | | | | | | | | | | - |
| 170 | 6721 | Tele-Mktg / Cataloguing | | | | | | | | | | | | | - |
| 171 | 6730 | Caging Cost/Subs. Svs | 1,233 | 1,370 | 647 | 337 | 2,148 | 1,027 | 274 | 995 | 2,521 | 185 | 121 | 699 | 11,557 |
| 172 | 6732 | Postage-Subscription/Ren | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 7,497 |
| 173 | 6733 | Mailing Services | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 4,200 |
| 174 | 6735 | Postage - Development | | | | | | | | | | | | | - |
| 175 | 6740 | Subscription Supplies | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 230 | 2,760 |
| 176 | 6742 | Computer Supplies | | | | | | | | | | | | | - |
| 177 | 6750 | Premiums | 74,240 | 8,317 | 21,290 | 2,906 | 77,560 | 7,296 | 3,279 | 72,419 | 16,211 | 3,324 | 19,907 | 6,401 | 313,150 |
| 178 | 6751 | Fund Drive Expenses | 2,200 | 2,200 | 2,200 | 2,200 | 2,200 | 2,200 | 2,200 | 2,200 | 2,200 | 2,200 | 2,200 | 3,400 | 27,600 |
| 179 | 6752 | Shipping/Packaging | 16,049 | 1,798 | 4,602 | 628 | 16,767 | 1,577 | 709 | 15,655 | 3,504 | 719 | 4,303 | 1,384 | 67,695 |
| 180 | 6760 | Advertising and Promo | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 12,000 |
| 181 | 6771 | Direct Mail/Printing | - | - | - | - | 8,000 | - | - | - | - | - | - | - | 8,000 |
| 182 | 6772 | Direct Mail - Postage | - | - | - | - | 3,101 | - | - | - | - | - | - | - | 3,101 |
| 183 | 6780 | Other Dev. Expenses | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 9,600 |
| 184 | 6781 | Major Donor Expenses | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 9,600 |
| 185 | | AAPP Grant Expenses | | | | | | | | | | | | | - |
| 186 | Total Development Exp. | | 120,751 | 19,615 | 39,683 | 11,594 | 136,404 | 17,954 | 12,013 | 117,674 | 30,961 | 11,983 | 37,369 | 17,670 | 573,673 |
| 187 | | | | | | | | | | | | | | | |
| 188 | Community Events | | | | | | | | | | | | | | |
| 189 | 6790 | Community Events | - | - | - | 1,000 | - | - | - | 7,000 | - | - | - | - | 8,000 |
| 190 | 6791 | Special Events | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 191 | Total Community Events | | - | - | - | 1,000 | - | - | - | 7,000 | - | - | - | - | 8,000 |