

PACIFICA RADIO ARCHIVES
ADJUSTED
FY 2004 BUDGET

	ADJUSTED BUDGET FY 2003	PERIOD Oct-03	PERIOD Nov-03	PERIOD Dec-03	PERIOD Jan-04	PERIOD Feb-04	PERIOD Mar-04	PERIOD Apr-04	PERIOD May-04	PERIOD Jun-04	PERIOD Jul-04	PERIOD Aug-04	PERIOD Sep-04	TOTAL BUDGET FY 2004
INCOME														
LISTENER SUPPORT	204,690	-	-	115,218	-	-	-	100,000	-	-	-	-	-	215,218
MAJOR DONATIONS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MATCHING GIFTS-CORPORATE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
INTEREST/OTHER - AFFILIATES	85,000	163	6,920	10,354	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	84,937
RENTAL INCOME	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COMMUNITY EVENTS	8,550	-	-	-	-	-	-	70,000	-	-	-	-	-	70,000
CRAFTS FAIR/ROTHENBERG	-	-	-	-	-	-	-	-	-	-	-	-	-	-
GRANTS INCOME	-	-	585	-	-	-	-	-	-	-	-	-	-	585
SALES INCOME	107,000	11,187	8,806	12,000	9,000	13,750	13,750	13,750	20,750	20,750	20,750	20,750	13,750	178,993
SCA-CONTRACT INCOME	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INCOME	405,240	11,350	16,312	137,572	16,500	21,250	21,250	191,250	28,250	28,250	28,250	28,250	21,250	549,733
EXPENSES														
SALARIES & RELATED	378,693	34,312	31,302	31,302	37,753	40,572	40,107	37,777	37,712	37,681	37,665	37,665	37,665	441,512
ADMINISTRATIVE	56,830	5,560	2,524	4,315	4,611	5,611	5,411	6,111	5,611	5,111	4,111	4,101	4,109	57,186
PROGRAMMING	43,381	5,430	5,440	5,440	5,440	5,440	8,190	5,440	5,440	5,440	5,540	5,540	5,540	68,320
DEVELOPMENT	97,357	43,500	216	2,050	1,000	100	350	28,100	35,100	350	1,000	100	350	112,216
COMMUNITY EVENTS	4,950	-	-	-	12,000	-	-	-	-	-	-	-	-	12,000
TOTAL OPERATING EXPENSES	581,211	88,802	39,482	43,107	60,804	51,723	54,058	77,428	83,863	48,582	48,316	47,406	47,664	691,234
TOTAL EXPENSES	581,211	88,802	39,482	43,107	60,804	51,723	54,058	77,428	83,863	48,582	48,316	47,406	47,664	691,234
EXCESS INCOME (EXPENSES)	(175,971)	(77,452)	(23,170)	94,465	(44,304)	(30,473)	(32,808)	113,822	(55,613)	(20,332)	(20,066)	(19,156)	(26,414)	(141,501)
INCOME														
5000 LISTENER SUPPORT	204,690	-	-	115,218	-	-	-	100,000	-	-	-	-	-	215,218
5001 MAJOR DONATIONS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5020 MATCHING GIFTS-CORPORATE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5720 OTHER INCOME - AFFILIATES	85,000	163	6,920	10,354	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	84,937
5660 RENTAL INCOME	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5750 COMMUNITY EVENTS	8,550	-	-	-	-	-	-	70,000	-	-	-	-	-	70,000
5760 CRAFTS FAIR/ROTHENBERG	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5800 GRANTS INCOME	-	-	585	-	-	-	-	-	-	-	-	-	-	585
5710 SALES INCOME	107,000	11,187	8,806	12,000	9,000	13,750	13,750	13,750	20,750	20,750	20,750	20,750	13,750	178,993
5900 SCA-CONTRACT MAINT.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INCOME	405,240	11,350	16,312	137,572	16,500	21,250	21,250	191,250	28,250	28,250	28,250	28,250	21,250	549,733
EXPENSES														
SALARIES AND RELATED EXP.														
6000 GROSS SALARIES	274,154	23,286	23,286	23,286	26,619	29,286	29,286	29,286	29,286	29,286	29,286	29,286	29,286	330,763
6100 FICA TAXES	20,973	1,781	1,781	1,781	2,036	2,240	2,240	2,240	2,240	2,240	2,240	2,240	2,240	25,303
6101 SUI TAXES	1,859	96	96	96	958	907	442	112	47	16	-	-	-	2,770
6102 PENSION/403B CONTRIBUTIONS	5,813	295	295	295	295	295	295	295	295	295	295	295	295	3,543
6200 HEALTH BENEFITS	67,394	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	70,123
6201 CHILD CARE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6300 CONSULTANTS	8,500	3,010	-	-	2,000	2,000	2,000	-	-	-	-	-	-	9,010

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TOTAL SAL. & RELATED	378,693	34,312	31,302	31,302	37,753	40,572	40,107	37,777	37,712	37,681	37,665	37,665	37,665	441,512
ADMINISTRATIVE EXPENSES														
6500 TELEPHONE	6,000	500	500	520	500	500	500	500	500	500	500	500	500	6,020
6501 TELEPHONE RADIO LINES	2,500	106	105	107	210	210	210	210	210	210	210	200	200	2,188
6510 POSTAGE-REGULAR	14,400	500		1,000	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	12,300
6511 POSTAGE-MESSENGER	4,080	93	58	127	340	340	340	340	340	340	340	340	340	3,338
6520 ASSOCIATIONS/PERIODICAL	1,000	-	-	300	-	-	400	-	-	300	-	-	-	1,000
6530 PROFESSIONAL SERVICES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6560 INTEREST-MORTGAGE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6570 BANK/FINANCE CHARGES	7,200	600	600	600	600	600	600	600	600	600	600	600	600	7,200
6571 CONFERENCES/TRAINING	3,000	2,500	-	-	-	1,500	-	1,500	1,500	-	-	-	-	7,000
6580 TRAVEL	1,350				500			500						1,000
6581 TRAVEL-LOCAL	500	41	41	41	41	41	41	41	41	41	41	41	49	500
6590 TRAVEL-NAT'L BOARD MTGS	2,000	-	-	400	-	-	900	-	-	700	-	-	-	2,000
6591 LOCAL BOARD	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6600 OFFICE SUPPLIES	4,200	350	350	350	350	350	350	350	350	350	350	350	350	4,200
6610 STUDIO/OFFICE RENT	3,500	390	390	390	390	390	390	390	390	390	390	390	390	4,680
6620 PROPERTY/SALES TAXES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6631 RENT & LEASE OF EQUIP.	500	80	80	80	80	80	80	80	80	80	80	80	80	960
6640 UTILITIES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6641 UTILITIES TOWER	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6650 MAINTENANCE NON-TECHNICAL	2,400	200	200	200	200	200	200	200	200	200	200	200	200	2,400
6660 OTHER ADMINISTRATIVE	1,200	100	100	100	100	100	100	100	100	100	100	100	100	1,200
6661 RENTAL PROPERTY EXP.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6662 PERSONNEL SEARCH	1,000	-	-	-	-	-	-	-	-	-	-	-	-	-
6665 COMPUTER MAINTENANCE	2,000	100	100	100	100	100	100	100	100	100	100	100	100	1,200
TOTAL ADMINISTRATIVE	56,830	5,560	2,524	4,315	4,611	5,611	5,411	6,111	5,611	5,111	4,111	4,101	4,109	57,186
PROGRAMMING EXPENSES														
6670 NEWS SERVICES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6671 NEWS DEPARTMENT	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6672 SUPPLIES WIRE MACHINE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6673 SATELLITE INTERCONNECT	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6680 MAINTENANCE TECHNICAL	2,400	200	200	200	200	200	200	200	200	200	200	200	200	2,400
6681 MAINTENANCE ENGINEER	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6690 PRE-RECORDED MATERIAL	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6694 PROGRAMMING SERVICES--tel amy	10,926	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
6698 WEB SITE EXPENSES	3,220	30	40	40	40	40	2,790	40	40	40	40	40	40	3,220
6700 TAPES & SUPPLIES	23,835	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	28,800
6701 OTHER PROGRAMMING	1,500	200	200	200	200	200	200	200	200	200	200	200	200	2,400
6711 MKTG/PROMO PRINTING	1,500	100	100	100	100	100	100	100	100	100	200	200	200	1,500
6731 MKTG/PROMO POSTAGE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6734 MKTG/PROMO MAILING SERV.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL PROGRAMMING	43,381	5,430	5,440	5,440	5,440	5,440	8,190	5,440	5,440	5,440	5,540	5,540	5,540	68,320

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	ADJUSTED BUDGET FY 2003	PERIOD Oct-03	PERIOD Nov-03	PERIOD Dec-03	PERIOD Jan-04	PERIOD Feb-04	PERIOD Mar-04	PERIOD Apr-04	PERIOD May-04	PERIOD Jun-04	PERIOD Jul-04	PERIOD Aug-04	PERIOD Sep-04	TOTAL BUDGET FY 2004
DEVELOPMENT EXPENSES														
6710 PRINTING-REGULAR	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6712 PRINTING RENEWALS	3,600	900	-	-	900	-	-	900	-	-	900	-	-	3,600
6720 FUNDRAISING TRAVEL	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6721 TELEMARKETING	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6732 POSTAGE-SUBSCRIPTIONS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6733 MAILING SERVICES-RENEWALS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6735 SUBS-POSTAGE DUE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6740 SUBSCRIPTIONS SUPPLIES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6742 COMPUTER SUPPLIES	557	-	-	250	-	-	250	-	-	250	-	-	250	1,000
6750 PREMIUMS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6751 FUND DRIVE EXPENSES	32,000	42,500	-	-	-	-	-	-	35,000	-	-	-	-	77,500
6752 PREMIUM-SHIPPING/PACKAGING	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6760 ADVERTISING/PROMOTION	2,500	-	216	1,700	-	-	-	600	-	-	-	-	-	2,516
6770 MARKETING/CATALOG	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6771 DIRECT MAIL-PRINTING	17,800	-	-	-	-	-	-	17,500	-	-	-	-	-	17,500
6772 DIRECT MAIL-POSTAGE	9,700	-	-	-	-	-	-	9,000	-	-	-	-	-	9,000
6773 CAGING COSTS DIRECT MAIL	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6781 MAJOR DONOR EXPENSES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6780 OTHER DEVELOPMENT	31,200	100	-	100	100	100	100	100	100	100	100	100	100	1,100
TOTAL DEVELOPMENT	97,357	43,500	216	2,050	1,000	100	350	28,100	35,100	350	1,000	100	350	112,216
COMMUNITY EVENTS														
6790 COMMUNITY EVENTS	4,950	-	-	-	12,000	-	-	-	-	-	-	-	-	12,000
6791 CRAFTS FAIR	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL C/E	4,950	-	-	-	12,000	-	-	-	-	-	-	-	-	12,000
TOTAL EXPENSES	581,211	88,802	39,482	43,107	60,804	51,723	54,058	77,428	83,863	48,582	48,316	47,406	47,664	691,234
EXCESS INCOME (EXPENSES)	(175,971)	(77,452)	(23,170)	94,465	(44,304)	(30,473)	(32,808)	113,822	(55,613)	(20,332)	(20,066)	(19,156)	(26,414)	(141,501)
ADJUSTMENTS AND CAPITAL ITEMS														
CAPITAL BUDGET														
SURPLUS PRIOR YEARS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3200 SUPPORT FROM NATIONAL DEBT RETIREMENT	-	-	-	-	-	-	-	(150,000)	-	-	-	-	-	(150,000)
1420 TRANSMITTER EQUIPMENT	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1350 COMPUTER EQUIPMENT	11,415	-	-	-	1,500	-	-	-	-	-	-	-	-	1,500
CAPITAL IMPROVEMENTS	9,000	-	-	2,000	-	-	-	-	-	-	-	-	-	2,000
EQUIPMENT RESERVE	5,800	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL ADJUSTMENTS	(26,215)	-	-	(2,000)	(1,500)	-	-	150,000	-	-	-	-	-	146,500
ADJUSTED EXCESS INCOME <EXPENSES>	(202,186)	(77,452)	(23,170)	92,465	(45,804)	(30,473)	(32,808)	263,822	(55,613)	(20,332)	(20,066)	(19,156)	(26,414)	4,999