FINANCIAL STATEMENTS

FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

# FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

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#### REPORT OF THE INDEPENDENT AUDITORS

Board of Directors Pacifica Foundation Los Angeles, California

We have audited the accompanying balance sheets of the Pacifica Foundation (a nonprofit organization) at September 30, 1995 and 1994, and the related statements of revenue, expenses and fund balance, cash flows, and the related schedules listed in the accompanying index for each of the two years in the period ended September 30, 1995. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted Those standards require that we plan and auditing standards. perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material An audit includes examining, on a test basis, misstatement. evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement We believe that our audits provide a reasonable presentation. basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Pacifica Foundation at September 30, 1995 and 1994, and the results of its operations and its cash flows for each of the two years in the period ended September 30, 1995 in conformity with generally accepted accounting principles.

Dety, Brycher & Jakeleints

Getz, Krycler & Jakubovits An Accountancy Corporation

February 17, 1996

PACIFICA FOUNDATION STATEMENT OF ASSETS, LIABILITIES AND FUND BALANCE BY DIVISION AS AT SEPTEMBER 30, 1995

National	Office		\$38.491	876 908	64 417	307,723	6.20,100	•	1,327,434		,	250.589	294,537	22,412	14,732	•		5.82.270	268.780	313,490			•	25,399	379,102	404,501	\$2,045,425
•	NPFW		\$2,225	,	14.187			•	16,407		•	,	534,821	70.738	47,761	•		653.320	391.198	262,132			5,000	20,789	,	25,789	\$304,318
	KPFT		\$12,052	•		,		•	12,052		62,884	99,406	337,812	6,200	20.164	1,650		528.110	236.051	292,065			•	3,000		3,000	\$307,117
- !	WBAI		\$16,498	256,721	•	,	21 647	1	294,866		•	,	990,099	495.681	16,109	•		1.508.150	638.630	569,526	٠			68.721	•	68,721	\$933,113
3	KPFK		\$5,719	6,368	8,000	,	•	٠	20,087		88,475	260,016	674,912	,	17.386	•	1 0 0 10	Ke 1.0+0.1	686.919	353,870				12,075	,	12,075	\$386,032
*	KFFA		\$37,841	256,489	19,260	41,021	29.485		384,096		481,069	1,965,480	1,565,382	•	103,292	3,954	721 0111	4.417.117	1.164,658	2,954,519			,	1,750	•	1,750	\$3,340,365
	Eliminations		,			(438,644)	,		(438,644)			,		•	•	٠.		•		,			,	1			(\$438.644)
	l otals		\$112,826	1,346,486	105,854	•	51,132		1,616,298		632,428	2,575,491	4,073,530	595,031	249.744	\$1604	808 151 8	2.00	3,386,236	4,745,592			2,000	131,734	379,102	515,836	\$6,877,726
-																											
ASSETS	***	CURRENT ASSETS	Cash in bank	Restricted cash	Accounts receivable	Inter-division receivable	Prepaid expenses		TOTAL CURRENT ASSETS	PROPERTY AND EQUIPMENT	Land	Building and improvements	Equipment	Leasehold improvements	Furniture and fixtures	Motor vehicles			Less: Accumulated depreciation	PROPERTY AND EQUIPMENT, NET	OTHER ASSETS	Station license, net of amortization of	\$75,000	Other, including deposits	Program endowment, restricted	TOTAL OTHER ASSETS	TOTAL ASSETS

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The notes are considered an integral part of these financial statements. GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

EXHIBIT A (Continued)

STATEMENT OF ASSETS, LIABILITIES AND FUND BALANCE BY DIVISION AS AT SEPTEMBER 30, 1995 PACIFICA FOUNDATION

LIABILITIES & FUND BALANCE

	Totals	Eliminations	·· KPFA	KPFK	WBAI	KPFT	WPFW	National Office
CURRENT LIABILITIES						·		
Accounts payable and accrued expenses  Loans payable - other  Deferred grant income	\$372,236 5,185 38.168	, , , ;	\$70,135	\$54,642	\$74,261	\$25,792	\$60,775 4,734	\$86,631 451 -
Loans payable - Bank - current portion	35,000	(438,044)	35,000	16,963	4,314	143,090	274,277	
Deferred income - other Deposits	116,963		6,816		92,972	•	ı	17,175
				•	,	,		,
TOTAL CURRENT LIABILITIES	568,752	(438,644)	151,319	71,605	171,547	168,882	339,786	104,257
LONG-TERM DEBT, NET OF CURRENT MATURITIES	600,475		580.833	,	,	man and a second a	19,642	
TOTAL LIABILITIES	1,169,227	(438.644)	732,152	71,605	171.547	168,882	359,428	104,257
COMMITMENTS AND CONTINGENCIES	•		,	•				
FUND BALANCE (Exhibit B)	5.708,499	•	2,608,213	314,427	761.566	138,235	(55,110)	1,941,168
TOTAL LIABILITIES AND FUND BALANCE	\$6.877.726	(\$438,644)	\$3.340.365	\$386,032	\$933,113	\$307,117	\$304,318	\$2,045,425

The notes are considered an integral part of these financial statements. GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

PACIFICA FOUNDATION STATEMENT OF REVENUE AND EXPENSES AND FUND BALANCE BY DIVISION FOR THE YEAR ENDED SEPTEMBER 30, 1995

National Office	\$218,462 66,600		10,696	1,956,218		+	562,712	, ,	1.737.575		17		-	
WPFW	\$483,269 194,425 209,500 11,838	898,032	1381	899,383		460,387	250.624	101,551	1,029,183	. 1,351	1,030,534	(131,151)	76,041	(\$55,110)
KPFT	\$314,659 104,618 2,753 49,500 1,492	473,022	1,443	474,465		246,744	113,213	54.172	\$15,557	1,443	\$17,000	(42,535)	180,770	\$138,235
WBAI	\$1,707,209 377,333 398,836 197,785 9,842	2,691,005	110,151	2,801,156		1,000,002	427,116	327.869	2,365,816	110,151	2,475,967	325,189	436,377	\$761,566
KPFK	\$944,887 223,846 2,313 26,920 6,705	1,204,671	98,167	1,302,838		564,774	279,259	174.915	1,181,865	98,167	1,280,032	22,806	291,621	\$314,427
KPFA	\$1,619,782 \$67,081 145,502 \$,000 127,026	2,463,391	64,502	2,527,893		1,337,462	518,258	368 438	2,600,160	64,502	2.664,662	(136,769)	2,744,982	\$2,608,213
Eliminations	(12,000)	(1,038,945)	,	(1.038.945)		(12.000)		(1.026.945)	(1,038,945)	٠,	(1,038,945)	,		* :
Totals	\$5,317,268 1,533,903 549,404 773,748 462,375	8,636,698	286.310	8.923.008		4,608,988 1,633,665	396.844		8.391,211	286,310	8,677,521	245,487	5,463,012	\$5,708,499
REVENUE	Listener support / Donations Grants Community events SCA income Miscellaneous Central services		DONATED SERVICES, MATERIALS AND FACILITIES (Schedule B-1)	TOTAL REVENUE	EXPENDITURES	Program services (Schedule B-II) Management & general (Schedule B-III)	Fundraising (Schedule B-IV) Community events	Central services	TOTAL EXPENDITURES	DONATED SERVICES, MATERIALS AND FACILITIES (Schedule B-1)	TOTAL EXPENSES	EXCESS OF REVENUE OVER EXPENSES	FUND BALANCE - Beginning of year	FUND BALANCE - End of year

The notes are considered an integral part of these financial statements.
GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

National Office			\$10,696	,	,	•	•	,	\$10.696	
WPFW			,	,	•	•	1,351	,	\$1,351	
KPFT		٠	,	,	200	,	1,243	,	51,443	
WBAI			\$6,226	21,115	9,360	73,450	•	,	\$110.151	
KPFK	·	•.	,	36,950	1,700	59,517		,	\$98.167	
KPFA			\$800	3,000	6,285	51,317	1,100	2,000	\$64,502	
Totals			\$17,722	61,065	17,545	184,284	3,69	2,000	\$286,310	
	DONATED SERVICES, MATERIALS AND FACILITIES		Accounting & legal	Technical	Fund raising and development	Programming service	Operating expenses	Other professional services	TOTAL DONATED SERVICES AND MATERIALS EXCLUDING EQUIPMENT	

The notes are considered an integral part of these financial statements, GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

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PACIFICA FOUNDATION
SCHEDULE OF PROGRAM SERVICE EXPENDITURES
FOR THE YEAR ENDED SEPTEMBER 30, 1995

SALABIES AND BELATED EXPENSES	Totals	Eliminations	KPFA	KPFK	WBAI	KPFT	WPFW	National   Office	
Salaries	\$1,760,256	٠	\$589,738	\$262,883	\$342,533	\$69,338	F59 0E13	011 9553	
Payroll taxes '	161,298		52,383	24,848	28,604	7,133	15,730	32.600	
Employee benefits	189,100	•	63,847	29,301	42,385	9,820	865.6	34,149	
Consultants	188,278	•	24,461	5,300	1,275	,	19,589	137,653	
TOTAL SALARIES AND RELATED EXPENSES OTHER EXPENSES	2.298,932		730,429	322,332	414,797	86,291	184,571	560,512	
Legal fees	37,211	,	. ,	•	10.480	,		76 721	
Supplies	56,807	٠	8,963	6,841	18,420	1.931	05.06	10,731	
Telephone	120,021	;	55,922	47,041	80,808	13,562	36.955	514'11	
Postage & shipping	61,807	•	17,301	12,483	7,837	1,381	2,845	19,960	
Rent	193,475	(12,000)		297	114,501	,	51,171	39,506	
Equipment rental	2+4,790	•	7,013	1,657	172,167	40,819	22,503	631	
Printing & publications	61,016	,	26,728	2,962	15,883	1,951	10,492	,	
[rave]	9,603	•	1,289	489	2,391	522	198	.4.713	
Conferences & meetings	8,865	•	•	•	•	,	•	598.8	
Interest	18,459	•	48,459	ı		•	•		
Depreciation & amortization	278,755	•	151.518	35,370	18.818	20.532	29.852	598 11	
Associations & periodicals	10,951	•	1.908	388	274	•	826	7 555	
Bunk charges	3,644	•	•	,		•		25 C	
Insurance	82,473	•	•	•	•		•	873.	
News service	125,211	,	24,311	. 30.724	29.142	5.820	126	35.088	
Other administrative	30.364	٠	1.539	1.917	687	1,464	4.083	725 Oc	
Other programming	111,301	•	8.559	3,120	21.839	27.789	0877	FISST	
Postage & mailing services	40.559	•	26.856	773	12,930	•			
Pre-recorded material	169	•	30	•	•	,	139	•	
Property taxes	45,453	,	7,853	1,222	13,765	10,257	12.356		
Repairs & maintenance - general	82,540	,	24,219	15,193	13,354	2.475	26.053	71.71	
Repairs & maintenance - technical	59,144	٠	11,874	9.747	8,626	6,668	21 000	1 220	
Satellite interconnect	74,126	•	12,431	5.759	. 6.110	5.700	15 980	781 80	
Special projects	106,234	,	102,996	. 250	•	,	oo i	0,110	
Tapes & supplies	<b>48,382</b>		11,516	3,460	9,737	694	1.141	2,266	
Dunities	190,797	,	55,948	59,749	27,436	18,888	26.376	2.400	
IOIAL OIHER EXPENSES	2,310,056	(12,000)	607,033	242,442	.585,205	160.453	275.816	451.107	
IOIAL PROGRAM SERVICE EXPENDITURES	\$4,608,988	(\$12,000)	\$1,337,462	\$564,774	\$1,000,002	\$246,744	\$460,387	\$1,011,619	
*									

The notes are considered an integral part of these financial statements, GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

PACIFICA FOUNDATION
SCHEDULE OF MANAGEMENT & GENERAL EXPENDITURES
FOR THE YEAR ENDED SEPTEMBER 30, 1995

SALARIES AND REI ATEN EXPENSES	Totals	Eliminations	KPFA	KPFK	WBAI	KPFT	WPFW	National Office
Salaries	\$869,219	, ,	\$140.029	\$103 463	C102 035	£00 703	100	
Payroll taxes	80,453	,	12,438	9.779	16.195	3.19,491	162,186	\$285,004
Employee benefits	92,444	•	15,160	11.532	23,997	8 476	5,635	26,090
TOTAL SALARIES AND RELATED EXPENSES	1,042,116		167,627	124,774	234,127	74.036	103 128	338 121
OTHER EXPENSES							0411	+7+000
Accounting fees	30,016	,	-1	•		,	,	30.016
Legal fees	23,218	•	4,243	3,272	655	168	14.880	010,01
Supplies	11,498	٠	1,379	717	1,122	4 83	4.042	3 755
Telephone	34,833	•	6,018	5,393	4,095	1,833	10,176	7.318
Postage & shipping	7,844	•	2,662	292	490	187	1,244	769.2
Kent	29,543	3	•		7,156		22.387	
Equipment rental	3,042	•	1,079	121	11	,	1.831	
Printing & publications	351	•	•	56		117.	140	•
Travel	11,928		198	\$9	149	17	) to	, , , , ,
Conferences & meetings	114,394	•	25,134	9,117	13,373	11.700	13 207	41.550
Interest	7,455		7,455	,		<u>.</u>		900*1+
Depreciation & amortization	48,890	٠	23,280	6.83	711	3776	, 000	,
Associations & periodicals	1.834	•	T6L		? !	C1 /17	000,61	3.911
Bank charges	104.873	•	32,079	ראא א	/1	, i.	105	1.161
Insurance	14,107	•		200	701.44	86+7	10.779	1,740
List rental expenses	19,576	•		•	•			14.107
Other administrative	35,685	•		, ,	•	•	•	19.576
Property taxes	ננטט	•	\cdot	Ť	E÷	198	1.786	33,167
Renaire & maintenance coneral	170%	,	1.308	162	860	1,386	5,406	*
מיריין ביין ווימווויין ווימוויין לרווין מו	1/4	•	3,726	2.014	835	335	11,398	1.063
special projects	50,154		•	,	٠		,	50.154
Ullifiles	13,865		3,453	2.902	1,715	681	2,714	2 400
TOTAL SANTOCHER & OFFICE A	591.549	-	112,395	38,099	75,882	27,392	113,493	224.788
iotal management & general expenditures	\$1,633,665		\$280.022	\$162,873	\$310,009	\$101,428	\$216,621	\$562,712

The notes are considered an integral part of these financial statements.
GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

PACIFICA FOUNDATION
SCHEDULE OF FUNDRAISING EXPENDITURES
FOR THE YEAR ENDED SEPTEMBER 30, 1995

SALARIES AND RELA'TED EXPENSES	Totals	Eliminations	KPFA	KPFK	WBAI	KPFT	WPFW	National Office	
Salaries	\$558,146	•	\$192,728	\$107,506	\$92.659	\$40.169	£\$6 183	100 833	
Payroll taxes	51,785	•	17,119	10,161	7.738	4 137	6378	100,900	
Employee benefits	60,469	•	20,865	11,982	11,465	5,689	3.861	/05.40	
TOTAL SALARIES AND RELATED EXPENSES OTHER EXPENSES	670,400		230,712	129,649	111,862	49,990	5,801	81.815	
Legal fees	1,965	•	?		370 F				
Supplies	790'6	•	1 547	301	506,4	, (		,	
Telephone	27,787	٠	\$10.5	161	105,50	582	1,795	1,390	
Postage & shipping	6.220	•	2218	300	+97°71	2,9,5	2,907	1,708	
Rent .	27,865	٠	01212	KOC.	1,469	1,195	356	. 673	
Equipment rental	1.521	,		, ,	21,469	,	9629	,	
Printing & publications	187		620	00	£	,	523		
Travel	3675	•		, 1	•	187	,	,	
Conferences & meetings	(39)	•	COT.	ę.	418	113	25	2,839	
	700	•	•	•	•	3	•	662	
ווויפובאו	6,213	•	6,213	•	•	,		:	
Depreciation & amortization	36,965	•	19,400	2,557	3,528	4,439	3.732	001 5	
Associations & periodicals	717	•	245	28	. 51	,	103	000	
Computer supplies	8,148	•	320	•	6.515	1.049		07:	
Direct mail & telemarketing	397.326	•	110,771	65.549	92.988	8 510	775 09	+07	
Insurance	11,937		•	,				776.64	
Other administrative	2,742	•	518	139	011	, ;	• ;	11.937	
Other development	22.641	•	ļ ,	¥	500	115	010	1.129	
Postage & mailing services	129.026	•	141 59	800 76	.0	666.1	9.138	7.706	
Premiums & marathon	321,962	•	48 196	10.280	100,41	6.015	17.079	•	
Printing	23,050	•	7,142	101 L	165,054	50,25	66.493		
Property taxes	7,439	•	1 007	88	1000	2,100	0+	•	
Repairs & maintenance - general	10.499	•	3 105	800 1	7,301	7,218	1,545	•	
Special projects	12 280		2000	11090	2,504	535	3,257	,	
1 [1] [2]	001:11		12,280	•	• .	,	•	,	
TOTAL OTHER EXPENSES	11.4/0	•	2,877	1,583	5,144	1,090	176	,	
TOTAL OTHER EASES	1,081,314	•	287,546	149,610	315,254	63,223	184,252	81,429	
TOTAL FUNDRAISING EXPENDITURES	\$1,751,714	,	\$518,258	\$279,259	\$427,116	\$113.213	FCY 05C3	110 0710	
							+70,00.75	3103,244	

The notes are considered an integral part of these financial statements. GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

PACIFICA FOUNDATION
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED SEPTEMBER 30, 1995

				5				
	Totals	Eliminations	KPFA	KPFK	WBAI	KPFT	WPFW	National Office
CASH FLOWS FROM OPERATING ACTIVITIES:	,						4	
Net income (loss)	2245,487	•	(\$136,769)	\$22,806	\$325,189	(\$42,535)	(\$131,151)	\$207,947
Authorities to reconcise net income to net eash provided by operating activities:								•
Depreciation & amortization	364,610	,	193,998	42,615	23,522	27.746	46.644	30.085
In-kind contributions of equipment	0	•	٠,	•	,	,		
Committees in asset is at manifers.	(OLS)							
Accounts receivable	(010)	,	(2,086)	2,000	•		4,565	(5,089)
Trepaid expenses	15,150		(10,320)	3,350	22,120	•	•	
Other assets	(18,549)	•	•	•	(45,720)	,	(13,776)	(19,053)
Accounts payable accrued expenses	(138,169)	•	(3,766)	(53,927)	(66,754)	9,741	(9,881)	(13,582)
Deferred grant income	25,72	•	27,235	•	•	•	•	
Deferred income - other	(61.918)	•	1,535		(43,650)	•	٠	(19,803)
Deposits .	10,625	•	,	10,625	•	•	,	,
NET CASH PROVIDED BY OPERATING ACTIVITIES	383,861		69.827	27,469	214,707	(5.048)	(103,599)	130,505
CASH FLOWS FROM INVESTING ACTIVITIES:								
Acquisition of land, buildings & equipment	(323.667)	•	(52,205)	(98,642)	(57.778)	(7,466)	(28.453)	(52,123)
Increase in long-term investments	179,6971		•	-	,	,		(19.697)
	1,573,9643		(50,205)	198.6421	(57,778)	(7.446)	(38,453)	(128.820)
CASH FLOWS FROM FINANCING ACTIVITIES:							•	
Decrease (Increase) in Inter-division receivables	٠	62.851	•	,	,	•	,	(159 65)
Increase (Decrease) in Inter-division payables	•	(62,851)	(25,664)	27,386	(92,987)	16.558	137.558	(100.20)
Decrease in loan payable - other	(6.748)	•	•	•	,	•	(5.573)	(3411)
Decrease in Long-term debt	(35,000)		(35,000)	,	•		(100,000)	(6/11.1)
NET CASH PROVIDED BY FINANCING ACTIVITIES.	(41,748)		(60,664)	27,386	(92.987)	16,558	131,985	(64,026)
NET INCREASE (DECREASE) IN CASH	(31,251)	r	(43,042)	(43,787)	63,942	4,044	(67)	(12,341)
Cash and restricted cash at beginning of year	1,490,563	,	337,372	55,874	209,277	8,008	2,292	877,740
Cash and restricted cash at end of year	\$1,459,312	,	\$294,330	\$12,087	\$273,219	\$12,052	\$2,225	\$865,399
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The notes are considered an integral part of these financial statements, GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

# PACIFICA FOUNDATION EXHIBIT D CONSOLIDATED STATEMENT OF ASSETS, LIABILITIES AND FUND BALANCE AS AT SEPTEMBER 30,

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ASSETS		
	1995	1994
CURRENT ASSETS		
Cash in bank	\$112,826	\$132,708
Restricted cash	1,346,486	1,357,855
Accounts receivable	105,854	105,244
Prepaid expenses	51,132	66,282
TOTAL CURRENT ASSETS	1,616,298	1,662,089
PROPERTY AND EQUIPMENT	•	
Land	632,428	632,428
Building and improvements	2,575,491	2,557,049
Equipment	4,073,530	3,818,504
Leasehold improvements	595,031	578,252
Furniture and fixtures	249,744	216,324
Motor vehicles	5,604	5,604
	8,131,828	7,808,161
Less: Accumulated depreciation	3,386,236	3,025,627
PROPERTY AND EQUIPMENT, NET	4,745,592	4,782,534
OTHER ASSETS		
Station license, net of amortization of		
\$75,000	5,000	9,000
Other, including deposits	131,734	63,810
Program endowment, restricted	379,102	329,405
TOTAL OTHER ASSETS	515,836	402,215
TOTAL ASSETS	\$6,877,726	\$6,846,838

# PACIFICA FOUNDATION CONSOLIDATED STATEMENT OF ASSETS, LIABILITIES AND FUND BALANCE AS AT SEPTEMBER 30,

========

CURRENT LIABILITIES	1995	1994
Accounts payable and accrued expenses		
Loans payable - other	\$372,236	\$510,407
Deferred grant income	5,185	4,499
Loans payable - Bank - current portion	38,168	10,933
Deferred income - other	35,000	35,000
Deposits	116,963	178,878
TOTAL CURRENT LIABILITIES	1,200	1,200
	568,752	740,917
LONG-TERM DEBT, NET OF		
CURRENT MATURITIES		•
	600,475	642,909
TOTAL LIABILITIES		
	1,169,227	1,383,826
COM 0 (777) 47-1		
COMMITMENTS AND CONTINGENCIES		
	· <del>-</del>	<b>+</b> ™
FUND BALANCE (Exhibit E)	£ 700, 100	
<b>ma</b>	5,708,499	5,463,012
TOTAL LIABILITIES AND		
FUND BALANCE	\$6,977.70.6	
	\$6,877,726	\$6,846,838

# PACIFICA FOUNDATION CONSOLIDATED STATEMENT OF REVENUE AND EXPENSES AND FUND BALANCE FOR THE YEAR ENDED SEPTEMBER 30,

	1995	1994
REVENUE	•	
Listener support / Donations	\$5,317,268	\$4,598,687
Grants	1,533,903	1,447,090
Community events	549,404	602,403
SCA income	773,748	747,617
Miscellaneous	462,375	401,216
	8,636,698	7,797,013
DONATED SERVICES, MATERIALS AND FACILITIES		
(Schedule E-I)	286,310	337,471
TOTAL REVENUE	8,923,008	8,134,484
	•	
EXPENDITURES		
Program services	4,608,988	4,763,300
Management & general	1,633,665	1,542,863
Fund raising	1,751,714	1,410,015
Community events	396,844	411,313
TOTAL EXPENDITURES	8,391,211	8,127,491
DONATED SERVICES, MATERIALS AND FACILITIES		
(Schedule E-I)	286,310	337,471
TOTAL EXPENSES	8,677,521	8,464,962
EXCESS OF REVENUE OVER EXPENSES	245,487	(330,478)
FUND BALANCE - Beginning of year	5,463,012	5,793,490
FUND BALANCE - End of year	\$5,708,499	\$5,463,012
•	- · ·	4.

# PACIFICA FOUNDATION CONSOLIDATED SCHEDULE OF DONATED SERVICES, MATERIALS AND FACILITIES FOR THE YEAR ENDED SEPTEMBER 30,

DONATED SERVICES, MATERIALS AND	1995	1994
FACILITIES		
Accounting & legal,	\$17,722	\$14,104
Technical	61,065	60,105
Fund raising and development	17,545	34,016
Programming service	184,284	224,034
Operating expenses	3,694	5,212
Other professional services TOTAL DONATED SERVICES AND MATERIALS	2,000	
EXCLUDING EQUIPMENT	\$286,310	\$337,471
· ·		
DONATED EQUIPMENT		
Equipment (included in listener support/donations)		
	<u>\$0</u>	\$35,413

# PACIFICA FOUNDATION CONSOLIDATED STATEMENT OF CASH FLOWS AS AT SEPTEMBER 30,

========

	•	
CASH FLOWS FROM OPERATING ACTIVITIES:	1995	1994
Net income		
Adjustments to reconcile net income to	\$245,487	(\$330,478)
net cash provided by operating activities:	•	
Depreciation & amortization	\$264.610	
In-kind contributions of equipment	\$364,610	\$363,075
Changes in assets & liabilities:	0	(4,400)
Accounts receivable		
Prepaid expenses	(610)	4,096
Other assets	15,150	34,018
Accounts payable accrued expenses	(78,549)	(2,991)
Deferred grant income	(138,169)	200,845
Deferred income - other	27,235	(74,931)
Deposits	(61,918)	(34,025)
NET CASH PROVIDED BY OPERATING ACTIVITIES	10,625	(22,700)
CASH FLOWS FROM INVESTING ACTIVITIES.	383,861	132,509
Acquisition of land, buildings & equipment	(000 1 17	
Increase in long-term investments	(323,667)	(211,653)
	(49,697)	2,923
CASH FLOWS FROM FINANCING ACTIVITIES:	(373,364)	(208,730)
Decrease in loan payable - other		
Decrease in Long-term debt	(6,748)	(996)
NET CASH PROVIDED BY FINANCING ACTIVITIES	(35,000)	(35,000)
DE DITINANCINO ACTIVITIES	(41,748)	(35,996)
ET INCREASE (DECREASE) IN CASH		
, and an extensive and a second secon	(31,251)	(112,217)
ash and restricted cash at beginning of year		
ash and restricted eash at end of year	1,490,563	1,602,780
•	\$1,459,312	\$1,490,563

NOTES TO FINANCIAL STATEMENTS
FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

#### NOTE 1 - ORGANIZATION

### Organization and Description of Operations

Pacifica Foundation was organized in 1949 and currently operates, on a non-profit basis, five FM radio stations maintaining a program tape library which is used to sell and rent taped programs.

The financial statements include the operations of the following units:

Radio Station - KPFA - Berkeley, California Radio Station - KPFK - Los Angeles, California Radio Station - KPFT - Houston, Texas Radio Station - WBAI - New York, New York Radio Station - WPFW - Washington, D.C. Pacifica Foundation National Units

All significant inter-division accounts have been eliminated.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Income Recognition from Grants and Earmarked Funds

Funds received under grants from various governmental agencies and private sources are shown as deferred income when received. These amounts are recorded as income when the funds are disbursed in order to more closely match revenue with the related expenditure.

#### Income Taxes

The Foundation has qualified as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code.

#### Intangible Assets

The cost of a broadcasting license is being amortized on a straight-line method over 20 years from the date of acquisition (1977). Amortization charged to operations amounted to \$4,000 in the year ended September 30, 1995 and \$4,000 in the year ended September 30, 1994. (Radio station - WPFW).

The foundation also owns the broadcasting licenses of its other four stations. These licenses were acquired at no cost to the Foundation.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Property and Equipment

Expenditures for individual building improvements and equipment in excess of \$300 are capitalized; the estimated fair value (generally appraisal value) of donated fixed assets is similarly capitalized. Depreciation on these assets is being provided by straight-line method over the estimated useful lives of the assets.

#### Donated Services, Materials and Facilities

In-kind contributions of services, materials and facilities represent individually provided professional services valued at the donor's normal compensation to the general public. These services typically consist of legal and accounting service, advertising, professional contract services and program function. These contributions have been valued at the fair market value of the services to the general public.

#### <u>Financial Statement Format - Statement of Revenue and Expenses and</u> Fund Balance

In order to conform to Non-profit entity reporting standards, expenses have been allocated to specific categories under the following major groups: Program Expenditures, Fundraising and Development, and General and Administrative. Allocations of operating expenses are based on personnel costs and use of space as appropriate.

#### NOTE 3 - RESTRICTED CASH

In accordance with the provisions of each grant, the funds received are restricted in use and must be used for their intended purposes. In general, the restrictions are that the funds be used for the operation of the radio stations but also contain specific restrictions such as salaries, consulting fees for special events and other similar expenditures. All other revenues are considered to be available for unrestricted use except for various endowments specifically restricted by the donor, and various funds earmarked by Pacifica's Board of Directors for specific projects.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

# NOTE 3 - LOANS PAYABLE, CONTRACTS PAYABLE, LONG-TERM DEBT

Loans Payable - Other, consisted of the following:

National Office	September Current	er 30, 1995 Long-Term	September 30, 1994 Current Long-Term
Lease payable, secured by equipment, bearing interest at 21.9% per annum, principle and interest due in monthly installments of \$118. The final payment is due January 1996.	\$ 451	\$ <b>-</b>	\$ 1,174 \$ 452
WPFW-FM Lease payable, secured by equipment, bearing interest at 12.7% per annum, principle and interest due in monthly installments of \$630. The final payment is			
due December 1999.	4,734	19,642	3,325 26,624
Total Loans Payable - Other	5,185	19,642	4,499 27,076
Loan Payable - Bank, consisted of the following:			·
KPFA-FM		, .	
A 15-year real estate loan secured by land, building and equipment (except for			
equipment & fixtures funded by an NTIA Grant). The terms of the loan call for			
monthly repayments of principle on a fixed			
schedule and monthly payments of interest at the bank's prime rate plus 1% with a		•	
10.5% cap and a 7% floor. The interest			
rate at September 30, 1995 was 9.75%.	35,000	580,833	35,000 615,833
Total Loan Payable - Bank	35,000	580,833	<u>35,000</u> <u>615,833</u>
TOTAL LOANS PAYABLE, CONTRACTS PAYABLE,	•	•	
LONG-TERM DEBT	\$ <u>40,185</u>	\$ <u>600,475</u>	\$ <u>39,499</u> \$ <u>642,909</u>

#### NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

#### NOTE 5 - LISTENER SUPPORT/DONATIONS

Included in Listener support/Donation income of Radio Station KPFA for the year ended September 30, 1995 is \$38,076 (donated in relation to a capital campaign for the purpose of building the new offices and studios in Berkeley, California).

#### NOTE 6 - GRANT REVENUE

Grant Revenue was recognized from the following sources:

For the fiscal year ended September 30, 1995:

		<u>Total</u>	F Br	orporation for Public coadcasting see below)	Other Federal	City State and other
KPFA	\$	567,081	\$	355,305	\$56,277	\$155,499
KPFK		223,846		209,346	**	14,500
WBAI		377,333		367,833	-	9,500
KPFT .		104,618		104,618	-	' <b>–</b>
WPFW		194,425		161,425	• -	33,000
National Office	_	66,600	_	<u> </u>	7,000	59,600
	\$ <u>1</u>	.533,903	\$ <u>1</u>	,198,527	\$ <u>63,277</u>	\$272,099

For the fiscal year ended September 30, 1994:

		<u>Total</u>	F Br	orporation or Public oadcasting see below)	ther leral	City State and other
KPFA	\$	601,463	Ş	350,465	_	\$250,998
KPFK		185,333		175,333	-	10,000
WBAI		335,031		330,731	_	4,300
KPFT		90,285		88,103	-	2,182
WPFW		189,978		153,203	-	36,775
National Office		45,000	_		 	45,000
	\$1	,447,090	\$ <u>1</u>	,097,835	•	\$349,255

Federal funding for the corporation for public broadcasting has been budgeted through September 1995. Such funding is currently under review by the Federal government, and proposals have been made to cut back or eliminate entirely these funds.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

## NOTE 6 - GRANT REVENUE (continued)

Grant revenue recognized as income includes amounts deferred at September 30, 1993 and 1994, and excludes amounts deferred at September 30, 1994 and 1995 for the years ended September 30, 1994 and 1995 respectively.

Grant revenue is received for both capital equipment acquisition and station operations.

# NOTE 7 - LEASE COMMITMENTS, OFFICES AND FACILITIES

The foundation leases offices and operating facilities under operating leases providing for minimum future rentals at WBAI-FM and WPFW-FM.

Generally, the leases provide that insurance, maintenance and taxes are to be paid by the lessee.

Net rental expense for operating facilities charged to operations for the year ended September 30, 1995 and September 30, 1994 amounted to \$250,883 and \$248,060.

The future minimum rental payments under leases with remaining non-cancelable terms in excess of one year are:

#### STUDIO RENT

Fiscal Year Ended	<u>Total</u>	WPFW	WBAI	
9/30/96 9/30/97 9/30/98 9/30/99 9/30/00 Subsequent	\$237,288 144,300 96,200	\$ 92,988	\$144,300 144,300 96,200 - -	
	\$ <u>477,788</u>	\$ 92,988	\$384,800	
TOWER RENT				
Fiscal Year Ended	<u>Total</u>	<u>WPFW</u>	WBAI	KPFT
9/30/96 9/30/97 9/30/98 9/30/99 9/30/00 Subsequent	\$ 184,658 169,368 169,368 169,368 169,368 666,740	\$ 18,408 \$ 18,408 18,408 18,408	150,960 150,960 150,960 150,960 150,960 666,740	\$15,290 - - - - -
TOTAL	1,528,870 \$2,006,658	92,040 \$185,028 \$1	1,421,540 1,806,340	15,290 \$15,290

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

## NOTE 8 - EQUIPMENT RENTAL

Included in equipment rental for the years ended September 30, 1995 are the following:

#### WBAI-FM

WBAI is currently obligated under a radio tower rental agreement entered into in January, 1992 for 14 years at a monthly rental subject to annual cost of living adjustments. The monthly rental as of September 30, 1995 was \$12,580 (\$150,960 per annum).

#### WPFW-FM

WPFW is currently obligated under a radio tower rental agreement entered on January 1, 1988 for fourteen years at a monthly rental subject to annual cost of living adjustments. The monthly rental for the year ended September 30, 1995 was \$1,534 (\$18,408 per annum).

#### KPFT-FM

KPFT is currently obligated under a radio tower rental agreement entered into in March 1991 for five years at a monthly rental of \$3,058 (\$36,696 per annum).

## NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

## NOTE 9 - MISCELLANEOUS INCOME

Miscellaneous income for the year ended September 30, 1995, consisted of the following:

Tape sales	<u>Total</u>	KPFA	<u>KPFK</u>	WBAI	KPFT	WPFW	National Office
(recorded programs) Rental of mailing	\$ 65,230	\$ -	\$ . <b>-</b>	· \$ -	ş <b>-</b>	\$ -	\$ 65,230
lists Rental of	62,631	-	_	-		_	62,631
premises (net) Interest	94,835 73,579	83,285	-	_	. —	11,550	_
Radio news feeds		13,796	1,557	3,118	361	288	54,459
Program guide	130,856		. <del></del>	-		-	130,856
advertising	23,215	20,006	150	3,059	_	_	
Miscellaneous	24,029	9,939	4,998	3,665	1,131	_	4 206
Eliminations	474,374	127,026	6,705	9,842	1,492	11,838	<u>4,296</u> 317,472
·	( <u>12,000</u> ) \$ <u>462,375</u>	( <u>12,000</u> ) \$ <u>115,026</u>	\$ <u>6,705</u>	\$ <u>9,842</u>	\$ <u>1,492</u>	\$ <u>11,838</u>	\$317,472

Miscellaneous income for the year ended September 30, 1994, consisted of the following:

Tape sales (recorded	<u>Total</u>	<u>KPFA</u>	KPFK	WBAI	<u>KPFT</u>	WPFW	National Office
programs) Rental of	\$ 79,616	\$ -	s –	\$ -	\$ <b>-</b>	\$ <b>-</b>	\$ 79,616
mailing lists	46,795	_					\$ 73,010
Rental of					-		46,795
premises (net)	58,360	57,460	900	`	-		
Interest	81,594	18,447	1,390	1,156	182	-	~
Radio news			,	1,130	102	216	60,203
feeds -	112,955	_					1110 055
Program guide						_	112,955
advertising	15,669	12,366	625	2,678			
Miscellaneous	18,227	12,657	1,760	1,676	<u>691</u>		
,	413,216	100,930	4,675	5,510	873		1,443
Eliminations	(12,000)	(12,000)		3/310	0/3	216	301,012
	\$ <u>401,216</u>	\$ 88,930	\$ 4 675				
		T	\$ <u>4,675</u>	\$ <u>5,510</u>	\$ <u>873</u>	\$ <u>216</u>	\$ <u>301,012</u>

NOTES TO FINANCIAL STATEMENTS. FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

## NOTE 10 - SCA INCOME

Pacifica Foundation entered into subcarrier agreements in March 1984, whereby outside companies would be allowed to use a portion of certain Pacifica station's basebands in order to broadcast signals to the outside companies' subscribers. The initial terms of the agreements were five years from start of operations at each respective station. Subsequent to the initial agreement, some of the leases have expired, some have renewed, and various additional agreements have been entered into.

Income from the leases is recorded in total at the National Office and allocated to the various stations for special projects as needed and approved by the board.

Pacifica Foundation retained legal counsel to investigate the possibility that the above income is unrelated and thereby taxable, and a determination request was submitted to the IRS. The response from the IRS indicated that the income is not taxable and that Pacifica's non- profit status will not be affected.

# NOTE 11 - DONATED SERVICES - VOLUNTEERS

Donated services, materials and facilities, shown in these financial statements, consist of amounts of support received for the years ended September 30, 1995 and 1994, by individuals and organizations supplying their regular professional services, materials and facilities.

No amount has been included for volunteer support, where the amounts donated and contributed are for services of volunteers, where the work being performed is other than their regular professional occupation.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

# NOTE 11 - DONATED SERVICES - VOLUNTEERS (Continued)

The amount of these volunteer services, limited for matching purposes for Corporation for Public Broadcasting (CPB) to five percent of the non-federal financial support is as follows for the years ended September 30, 1995 and September 30, 1994:

	<u>1995</u>	1994
KPFA KPFK WBAI KPFT WPFW	\$105,279 57,108 115,622 19,990 29,860	\$108,943 57,299 104,606 17,516 22,966
	\$ <u>327,859</u>	\$ <u>311,330</u>

This amount, as stated, has been limited to the five percent maximum set by the CPB.

The actual amount of donated personal services of volunteers, when based on the recorded hours and based on the rates approved by the CPB is in excess of \$327,859 and \$311,330 for the years ended September 30, 1995 and 1994 respectively.

## NOTE 12 - PROPERTY AND EQUIPMENT

Included in the property and equipment as held at September 30, 1995 and September 30, 1994 is certain technical equipment acquired with the assistance of government grants.

In accordance with the regulations of these grants, the Federal Government retains interest in these assets for a period of 10 years following the completion of the grant.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

# NOTE 12 - PROPERTY AND EQUIPMENT (Continued)

At September 30, 1995, the following assets were owned:

	Approximate Cost	End of 10 Year Period
KPFA (a)	\$221,635 35,077 3,000 118,000 24,504 26,442 34,508 94,318 11,502 15,000	2001 2003 2004 1997 2003 1997 2004 1997 1997
	\$ <u>583,986</u>	

# NOTE 13 - CENTRAL SERVICES

Central services consist of operating expenses provided by the National Office for the various stations. Typically, they consist of such expenses as legal and accounting services, insurance, programming, program distribution, and subscription services paid for the National Office.

# NOTE 14 - DEFERRED INCOME - OTHER

Deferred income at September 30 consisted of the following:

	٠.
1995	<u>1994</u>
\$ 17,175	\$ 11,978
	25,000
99,788	141,903
\$ <u>116,963</u>	\$ <u>178,881</u>
	\$ 17,175 - 

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

# NOTE 14 - DEFERRED INCOME - OTHER (Continued)

Amounts of \$50,733 and \$51,014 of expenses of WBAI and KPFA relating to the December 1995 and 1994 Christmas Crafts Fair are included in prepaid expenses.

## NOTE 15 - DEPOSITS

Deposits at September 30, 1995 include security deposits held by KPFA related to tenants leasing various property acquired during the year ended September 30, 1991.

# NOTE 16 - PROGRAM ENDOWMENT, RESTRICTED

In April 1991 Pacifica received a donation which the grantor and Pacifica's Board intended be held as an endowment. It is management's intention to invest the endowment in various long-term equities. A portion of the annual investment income is intended to be used for various Pacifica activities while the remainder is intended to be retained and used to increase the endowment's "principle". The endowment is recorded on the books at cost. The current value of the endowment, stated at the fair market value, is \$395,367 (including amortized bond discount of \$3,943).

# NOTE 17 - PENDING LEGAL MATTERS

## Communications Attorneys

Pacifica's communications attorneys have advised management that there are no pending or threatened litigations, claims, or assessments or other contingencies as to which they are aware of.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

# NOTE 18 - CHARITABLE REMAINDER TRUST

In December 1990 Pacifica was named trustees and principle beneficiaries of a charitable remainder trust. The terms of the trust call for monthly percentage of principle payments to named income beneficiaries. Required monthly payments are to be paid first out of trust income, then out of trust principle, with any excess trust income added to principle. Annual trust administrative costs are to be paid out of trust assets. Upon expiration of the trust term of twenty years, or, if earlier, upon the death of the last income beneficiary, trust assets revert to Pacifica Foundation. The market value of trust assets at September 30, 1995 was \$114.059.

#### REPORT OF THE INDEPENDENT AUDITORS

Board of Directors Pacifica Foundation Los Angeles, California

We have audited the accompanying balance sheets of the Pacifica Foundation (a nonprofit organization) at September 30, 1995 and 1994, and the related statements of revenue, expenses and fund balance, cash flows, and the related schedules listed in the accompanying index for each of the two years in the period ended These financial statements September 30, 1995. responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the are free of material consolidated financial statements An audit includes examining, on a test basis, misstatement. evidence supporting the amounts and disclosures in the consolidated An audit also includes assessing the financial statements. accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement We believe that our audits provide a reasonable presentation. basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Pacifica Foundation at September 30, 1995 and 1994, and the results of its operations and its cash flows for each of the two years in the period ended September 30, 1995 in conformity with generally accepted accounting principles.

Gets, Brycher & Jakiel with Getz, Krycler & Jakubovits

An Accountancy Corporation

February 17, 1996